

Capital Improvement Board of Managers
(of Marion County, Indiana)

(A Component Unit of
the Consolidated City of Indianapolis - Marion County)



Annual Comprehensive Financial Report
For the Fiscal Years Ended December 31, 2021 and 2020

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Annual Comprehensive Financial Report

Fiscal Years Ended December 31, 2021 and 2020
Capital Improvement Board of Managers
(of Marion County, Indiana) - a Component
Unit of the Consolidated City of Indianapolis -
Marion County
Indianapolis, Indiana

Prepared by:

Finance and Accounting Department

Melina Kennedy, President

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Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated
City of Indianapolis-Marion County)
December 31, 2021 and 2020

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Introductory Section

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June 14, 2022

Capital Improvement Board of Managers
(of Marion County, Indiana)
Indianapolis, Indiana

We are pleased to present the Annual Comprehensive Financial Report of the Capital Improvement Board of Managers (of Marion County, Indiana) (“CIB”), for the fiscal years ended December 31, 2021 and 2020.

The financial statements of the CIB are prepared in accordance with accounting principles generally accepted in the United States of America, and we believe they present the CIB’s financial affairs in a manner designed to fairly set forth the financial position and results of operations of the CIB. We also believe that all disclosures necessary to enable the reader to gain an understanding of the CIB’s financial affairs have been included. Responsibility for both the accuracy of the presented data and the completeness and fairness of the presentation, including all disclosures, rests with the CIB. The Indiana State Board of Accounts oversees the financial audit and the preparation of the financial statements. The independent auditor’s report has been included in this report.

Management’s discussion and analysis (MD&A) immediately follows the independent auditor’s report and provides a narrative introduction, overview and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

Profile of the CIB

Structure and Reporting Entity: The CIB is a municipal body of Marion County created pursuant to the provisions of Indiana Code (IC) 36-10-9. The CIB has no stockholders or equity holders and all revenues and other receipts must be deposited and disbursed in accordance with provisions of such statute. The board is composed of nine members. Five board members are appointed by the Mayor of the City of Indianapolis, two are appointed by the Governor of the State of Indiana, one is appointed by the City-County Council of the Consolidated City of Indianapolis-Marion County (“City-County Council”) and one is appointed jointly by majority vote of a body consisting of one member of the board of the county commissioners of each county in which a food and beverage tax is in effect under IC 6-9-35 on January 1 of the appointment. The board of county commissioners that has the greatest population of all counties in which a food and beverage tax is in effect under IC 6-9-35 on January 1 of the year of the appointment shall convene the meeting to make the joint appointment. Each county in which a food and beverage tax is in effect under IC 6-9-35 on January 1 of the year of the appointment is entitled to be represented at the meeting by one member of the county’s board of county commissioner, who shall be selected by that county’s board of county commissioners. One of the members appointed by the Mayor must be engaged in the hotel or motel business in the county. Not more than four of the members appointed by the Mayor may be affiliated with the same political party. Melina Kennedy was appointed to the CIB board by the Mayor of the City of Indianapolis, Joe Hogsett, and was thereafter elected as the board president.

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The CIB is authorized by the statute to finance, construct, equip, operate and maintain any capital facilities or improvements of general public benefit or welfare which would tend to promote convention, cultural, entertainment and recreational activities and thereby positively impact the wider public and civic well-being of the community. While the CIB receives certain excise tax revenue, the CIB has no taxing power. The exercise of any taxing power requires the action of the Indiana General Assembly and, in certain instances when so authorized by the Indiana General Assembly, the enactment by ordinance of the City-County Council. Additionally, certain of these taxes are statutorily restricted to limited purposes. The CIB operates facilities used in convention, cultural, entertainment and recreational activities in downtown Indianapolis. Such activities are maintained, for accounting and reporting purposes, in a single enterprise fund.

CIB Operating Model: As an operating model, the CIB's public purposes are achieved by operating capital facilities, which are important drivers to the economic vitality of the strong and growing convention, cultural, entertainment and recreational businesses (public and private) serving the public and civic interests of the State of Indiana and particularly the central Indiana region. The public and civic interests are directly and indirectly served by the investment and activity of the CIB and its growth fostering effect on the larger economy, including most directly the Metropolitan Statistical Area (MSA) Indianapolis public and private sector hospitality industry. Additionally, the broader private and public sector is benefited by leisure, amenity and employment opportunities. The hospitality industry is an important element and has played a central role in stabilizing the core of the City of Indianapolis, thereby generally transmitting a rippling benefit throughout the region and the State. This model, ever expanding since its inception in 1965, has become an important element to the success story that is the central Indiana region.

At the core of this operating model is an understanding that the CIB's activities work in tandem with the private sector to foster diverse economic growth. The CIB's assets, activities and ancillary amenities allow a larger private hospitality industry to operate. In turn, the hospitality industry mutually develops and services the region's significant convention, cultural, entertainment and recreational activity and amenities. This understanding of the hospitality industry, a significant driver that allows the region to enjoy amenities and activities beyond the means of the region to be supported by just its citizens, supports viewing it as an element that fosters non-hospitality economic growth and quality of life in the region. Viewed in this context, an operating model that permits the generation of non-operating revenue (from both the industry's customers as well as regional users and beneficiaries of these activities and amenities) to support and subsidize the CIB's capital and operating costs can be seen as thoughtful and balanced taxation policy. Tax policy impacting the CIB is managed by the Indiana General Assembly and the City-County Council. Ultimately, the CIB operations serve to protect and support a region that has thrived and competes well in comparison to other similar cities in the nation.

Long-Term Financial Planning: The CIB is authorized to finance, construct, equip, operate and maintain facilities which promote convention, cultural, entertainment and recreational activities. In order to achieve this, a Long-Term Financial Plan is vital. The CIB prepares a long range financial plan including a schedule for the retirement of debt, estimated operating budget, estimated capital budget, and estimated income to pay these items. This long range financial plan is updated at least annually as the CIB continues to provide the highest level of operational efficiencies and quality of its facilities.

Relevant Financial Policies: The CIB has adopted a comprehensive set of financial policies. During the current year, the following policies were particularly relevant.

Financial Reporting - The CIB has a policy to submit to the board a monthly report of its accounts exhibiting the revenues, receipts and disbursements and the sources from which they were derived and the purpose and manner in which they were disbursed.

Investments - The CIB established an Investment Policy. All investments must comply with Statutory Requirements, ensure the safety of principal, maintain sufficient liquidity, pursue a due and prudent rate of return and be made with due and appropriate care.

Internal Control Structure: - In developing and evaluating the CIB's accounting system, we have given consideration to the adequacy of the internal control structure, designing it to provide reasonable, but not absolute, assurance regarding: (1) the safeguarding of assets against loss from unauthorized use or disposition; and (2) the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived; and (2) the valuation of costs and benefits requires estimates and judgments by management.

All internal control evaluations occur within the above framework. We believe that the CIB's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

Budget: - The CIB maintains budgetary controls. The objective of these budgetary controls is to ensure compliance with legal provisions embodied in the annual approved budget.

- (1) The Chief Financial Officer prepares the budget for review and approval by the members of the governing board of the CIB.
- (2) The budget is advertised online at www.budgetnotices.in.gov.
- (3) The CIB's board approves and submits the budget to the City-County Council for its review.
- (4) The Municipal Corporations Committee of the Council holds public hearings on the budget of the CIB and forwards it for approval to the City-County Council.
- (5) The budget of the CIB is reviewed and approved by the City-County Council. The overall adopted budget of the City (of which the CIB's budget is a part), is reviewed and certified by the Indiana Department of Local Government Finance ("DLGF").

CIB Facilities: Among the facilities managed by the CIB are the multi-purpose Indiana Convention Center ("ICC") and Lucas Oil Stadium ("LOS"). The Convention Center covers a 6 city block area in downtown Indianapolis. The LOS site covers a 6½ city block area just south of the Convention Center. Both facilities are connected allowing combined use opportunities.

Since opening in 1972, the Indiana Convention Center has had four major expansions, with the fourth being completed in January 2011. With this latest expansion, the Indiana Convention Center now contains 566,600 square feet of clear span convention and exhibition space, 71 meeting rooms and 3 ballrooms. The 11 exhibit halls range in size from 36,300 square feet to 88,900 square feet. The Sagamore Ballroom, with 33,335 square feet, can be divided into seven different sections. The 500 Ballroom has 13,536 square feet and an adjoining reception room. The 10,202 square foot Wabash Ballroom features a 24' ceiling and may be divided into three separate sections.

LOS, ranked as the #1 NFL stadium experience for 2018 by *Stadium Journey* magazine, features a retractable roof, offering spectacular views of the Indianapolis skyline. In addition, LOS has an infill playing surface, 7 locker rooms, exhibit space, meeting rooms, operable north window, dual two-level club lounges, 139 suites, retractable sideline seating, house reduction curtains, two large video boards, ribbon boards, spacious concourses, interior and exterior plaza space, 11 indoor docks and 2 vehicle ramps to the event level. LOS is connected to the Convention Center and several hotels and entertainment options by a pedestrian connector. Tradeshows can take advantage of an indoor 30,000 square foot loading dock, retractable seating and operable walls to utilize up to 183,000 contiguous square feet of space. Football games can be played indoors or outdoors using the retractable roof and operable north window. The house reduction curtain system covers the entire Terrace Level seating, reducing capacity from 63,000 to approximately 41,000. Basketball and other mini-stadium events have the option of playing in the round for up to 71,000 fans or in a much smaller configuration with a house reduction curtain system. Concerts may be played indoors or outdoors in full stadium or reduced house configurations. Seating configurations range in size from 15,000 to 71,000.

In addition to managing the Indiana Convention Center & Lucas Oil Stadium, the CIB also maintains Victory Field, Gainbridge Fieldhouse and various parking garages.

Victory Field, home to the Indianapolis Indians AAA baseball team, has been recognized as the "Best Minor League Ballpark in America" by prominent publications such as *Baseball America* and *Sports Illustrated*. It is constructed on a 13-acre site in White River State Park, which is subleased to, and operated by, the Indianapolis Indians franchise. Located on the southwest corner of West and Maryland streets, the ballpark is in close proximity to the Indiana Convention Center & Lucas Oil Stadium. Victory Field seats approximately 14,200 people, which includes an open-air stadium seating area and the very popular grassy berms in the outfield areas, which offer inviting, lawn seating. This grassy area, around the outfield wall, can accommodate up to 2,000 people. The park's main deck of seats wraps from behind home plate to the foul poles in left and right field. When fans enter the ballpark, they can walk down the steps to their seats in a lower seating bowl, or up to their seats in the upper bowl. There are 12,200 seats with backs and arm rests. The ballpark also features many modern-day amenities, such as 28 luxury suites and cup holders at most seats, digital video boards, state-of-the-art sound system and new home plate club.

Gainbridge Fieldhouse (formerly known as Bankers Life Fieldhouse and Conseco Fieldhouse), widely acknowledged as one of the finest sports and civic arenas in the country, is home to the National Basketball Association's Indiana Pacers and the Women's National Basketball Association's Indiana Fever (2012 WNBA Champions). With a basketball-seating capacity of 17,923 that includes 52 suites, a courtside club and two sideline clubs, Lexus Loft with 112 loge seats and 120 theater seats, Gainbridge Fieldhouse occupies approximately 750,000 square feet between Delaware and Pennsylvania Streets at Georgia Street in the warehouse district of downtown Indianapolis. The first retro-styled facility in the NBA, Gainbridge Fieldhouse has four seating levels: Key Bank Suite Level, Main Concourse Level, Krieg DeVault Mezzanine Level and Balcony Level. The concourses on each level evoke memories of a traditional Indiana basketball Fieldhouse, complemented by state-of-the-art amenities. Highlighting the inner bowl of the Fieldhouse are the windows that support the 14-story (140 foot), exposed steel roof. The window theme is continued on both the Pennsylvania and Delaware Street sides of the Entry Pavilion. A true tribute to the game of basketball in Indiana, the sightlines were designed for the best viewing of a basketball game; but also give patrons a great view for the many other events held at the Fieldhouse. From concerts, hockey, high school and college sports to the rodeo and even the World Swimming Championship, the Fieldhouse is also highly acclaimed for both the number and variety of non-basketball events it holds each year. Its many meeting rooms, Salesforce Practice Court and multi-use spaces make the Fieldhouse ideal for the smaller corporate gatherings and ceremonies held daily. Located in the heart of downtown Indianapolis, the Fieldhouse is located within walking distance of Circle Centre Mall, the Indiana Convention Center, Lucas Oil Stadium, Victory Field, the State Capitol Building and the City-County Building. Between 2020-2022 Gainbridge Fieldhouse is undergoing a three year, three phase \$360M

renovation which includes reconfigured seating, guest amenities, technology improvements, social gathering spaces and a new outdoor plaza.

Major Initiatives of the CIB: The Indiana Convention Center & Lucas Oil Stadium are excellent venues that have hosted very diverse groups - Super Bowl XLVI® and NFL Experience, NCAA® Men's entire March Madness tournament, NCAA® Women's Final Four® Basketball Championships, Big Ten Football Championship, North American Christian Annual Convention, National FFA Organization Convention, Indiana Black Expo, Fire Department Instructors Conference (FDIC), Gen Con "The Best Four Days in Gaming", Performance Racing Industry Show, and VFW Annual National Convention.

The CIB's primary objective, aside from the management and maintenance of its various facilities, is to build on the momentum of its convention and trade show business and continue to attract national and international sporting and other events to its facilities. A breakdown of current year events hosted and future events scheduled follows:

Current Year (2021) Events

JAMfest Super Nationals, Winter Volleyball Championship, Supercross, 2021 Central Zone Invitational, Capitol Sports Volleyball President's Day Classic, Indiana Home and Garden Show, COA Midwest National Championship, GLCC Showdown, Big Ten Men's Basketball Tournament, Nike Mideast Qualifier, NCAA Tournament, NCAA Men's Final Four, Spring Extravaganza, The Gospel Coalition Women's and National Conference, Adidas Windy City National Qualifier, Monster Jam, Graphics Pro Expo, Sweets & Snacks Expo, Premier Showcase, POPCON, Indiana Black Expo Summer Celebration, Registered Dental Hygienists RDH UOR, FDIC, DCI World Championships, Phil Waldrep Women of Joy Conference, Fraternal Order of Police Grand Lodge, CEDIA Expo, M-PACT, Guns N' Roses Concert, Gen Con, RSSI C&S Exhibition, Circle City Classic Game, Do it Best Fall Market, United Pentecostal Church International General Conference, Indiana Comic Con, Society of Women Engineers, BOA Super Regionals, National FFA, Tree Care Expo, Monumental Marathon, ISSMA Marching Band Finals, Music For All Grand Nationals, Percussive Arts Society, National Catholic Youth Conference, IHSAA State Football Championships, Big Ten Football Championship and Fanfest, Performance Racing Industry Show, Indianapolis Colts Football

Major Events for 2022

NCAA Annual Convention, JAMfest Super Nationals, 2022 Central Zone Invitational, Circle of Stars Gymnastics Invitational, 2022 CFP National Championship Game and Fan Central, Indiana Green Expo 2022, Mid America Pool Spa and Outdoor Living, Indiana Home and Garden Show, Culver Franchising Systems, WWETT, NFL Scouting Combine, NTEA Work Truck Week, National Council of Teachers of Mathematics Regional Conference, Supercross, Nike Mideast Qualifier, U.S. Finals Cheerleading Competition, American Coatings Show, Monster Jam, Indiana Comic Convention, Pathway to Health, FDIC, OneAmerica 500 Festival Mini Marathon, Delta Dental 500 Festival 5k Packet Pickup, IUPUI Commencement, Tyler Technologies CONNECT, American Academy of PA's, Graphics Pro Expo, PopCon, Kiwanis International, National Safety Council Midwest Expo, APIC 2022 Annual Conference, The Gospel Coalition National Women's Conference, USA Volleyball Girls Jr. National Championship, Premier Showcase, Sigma Gamma Rho Sorority Centennial Convention, Knanaya Catholic Congress of North America, Presbyterian Church Youth Triennium, DCI World Championships, American Trucking Associations National Truck Driving Championships, Do it Best Fall Market, American Society of Plumbing Engineers Biennial Convention, Revive Our Hearts True Woman Conference, Circle City Classic Game, PSMJ Metalcon, Informs Annual Meeting, BOA Regional Competition, National FFA, Gerontological Society of America, Music For All Grand Nationals, Percussive Arts Society International Convention, American Physical Society, IHSAA State Football Championships, International Association of Fairs & Expos, Big Ten Football Championship, Performance Racing Industry Show, Urbana Student Missions Conference, Indianapolis Colts Football

Major Events for 2023

Archery Trade Association, JAMfest Super Nationals, Central Zone Invitational, National ESEA Conference, Circle of Stars, Monster Jam, Indiana Home and Garden Show, WWETT, NTEA Work Truck Show, Supercross, Nike Mideast Qualifier, American Chemical Society, National Rifle Association, IUPUI Commencement, SLEEP Annual Meeting, Church of the Nazarene General Assembly, National Athletic Trainers Association, United Church of Christ Biennial, AHRA Annual Meeting, Gen Con, DCI World Championships, NCSL Legislative Summit, Do it Best Fall Market, American Orthotic & Prosthetic Association, Louisville vs Indiana College Football, United Pentecostal Church General Conference, Structural Building Components Association, The Gospel Coalition National Conference, Railway Interchange, BOA Super Regional Competition, Jack Henry & Associates, Society of Actuaries Annual Meeting, Music For All Grand Nationals, Percussive Arts Society, Performance Racing Industry Show, Indianapolis Colts Football

Indianapolis as a Destination

Often referred to as “the Crossroads of America,” Indianapolis is at the center of America’s heartland, with more interstates converging in the city than in any other city in the United States, a key selling point to draw groups to CIB facilities. Indiana benefits from its proximity to major markets and population centers - both nationally and internationally.

The Indianapolis International Airport, often named the best in the country, continues to work to increase the presence of airlines at the airport. The additions of nonstop flights to cities from coast to coast, as well as internationally, in recent years has made it more convenient for visitors to reach Indianapolis.

With more visitors coming to the city than ever before, the city has seen a strong growth in its culinary scene with new restaurants opening and restaurateurs expanding successful concepts. Neighborhoods like Mass Ave, Fountain Square, and Fletcher Place are bustling with foot and bike traffic from visitors looking to experience authentic Indianapolis fare. Fletcher Place’s Milktooth was named one of the best restaurants in the world by *Condé Nast Traveler*.

Indianapolis is the nation’s 15th largest city. According to the U.S. Census Bureau’s Statistics for 2020, the estimated population of Indianapolis is 887,642 and 2,126,804 for the Indianapolis Metropolitan Area. Indianapolis offers a multitude of cultural, educational, sporting, shopping and dining opportunities to both residents and visitors alike.

The NFL’s Indianapolis Colts, NBA’s Indiana Pacers, WNBA’s Indiana Fever, USL’s Indy Eleven, ECHL’s Indy Fuel hockey team, and IL’s AAA Indianapolis Indians baseball team are among the city’s other prominent sporting attractions, as well as countless amateur sporting events like the Big Ten Championship Football Game and the Men’s and Women’s Big Ten Basketball Tournaments.

The Indianapolis Cultural Trail and White River State Park offer two prominent attractions within walking distance of downtown hotels and CIB facilities. White River State Park is home to a scenic Central Canal Walk and seven major attractions, including the NCAA Headquarters and Hall of Champions, Indianapolis Zoo, Indiana State Museum, and the Eiteljorg Museum of American Indians and Western Art.

A short distance from downtown, visitors can enjoy the world’s largest children’s museum - the Children’s Museum of Indianapolis, Indianapolis Motor Speedway, and Indianapolis Museum of Art at Newfields.

Indy's already robust arts and cultural scene continues to grow. Staples like the Indiana Repertory Theatre and Indianapolis Symphony Orchestra have been joined by First Friday gallery tours and smaller fringe theaters such as The Cabaret and Phoenix Theatre.

Indianapolis has garnered media attention for its livability, attractions, and way of life.

- #1 Convention City in the U.S. – *USA Today*
- World's Greatest Places 2021 – *TIME Magazine*
- Best Places to Go in 2021 - *Condé Nast Traveler*
- Best Places to Travel in 2021 – *Travel + Leisure*
- America's Favorite Places – *Travel + Leisure*
- America's Most Underrated City – *Forbes*
- Airbnb's Top Destinations for 2021 – *USA Today*
- Best Airport in North America (for 10 consecutive years) – *Airports Council International*

Indianapolis welcomed more than 30.1 million visitors in 2019, providing \$5.8 billion in economic impact, producing \$1.4 billion in tax receipts, and generating 84,600 full-time-equivalent jobs in Central Indiana. However, due to the effects of the COVID-19 pandemic, 2020 results were lessened significantly with 19.7 million visitors, providing \$3.2 billion in tourism spending, producing \$763 million in tax receipts and generating 45,700 full-time-equivalent jobs.

According to the Indiana Business Review, the Indianapolis-Carmel-Anderson economy has survived the pandemic pretty well, and its recovery should continue throughout 2022. Helping this recovery are a number of things, such as households have a good amount of cash, a growing population, a strong labor force, an annual growth in employment for the next three years of 2.9% as projected by the Indiana University Center for Econometric Model research, personal income is projected to increase 6.3% per year through 2024 and output will likely be up between 3% and 4% during 2022.

The hallmarks of the Indianapolis economy have long been its diversity and steady growth, which is part of the foundation of Indy's strong performance during the past several years. Indianapolis boasts of diverse strengths in the manufacturing, distribution, retail and service sectors while economic diversity keeps Indianapolis on a steady growth track. Additionally, Indiana's real estate availability affords a wide selection of available land, existing office space and industrial parks. Finally, many of the city's accomplishments, such as Victory Field, Gainbridge Fieldhouse, Circle Centre Mall, Lucas Oil Stadium, and the expanded Convention Center were all the result of successful partnerships between private and public sectors.

The stable economy and many attractions of Indianapolis, along with its central location within the nation, make it a prominent convention and tourist center and the reason it won the distinction of 'Best Convention City' by *USA TODAY* readers.

Visit Indy, Inc. (Visit Indy), the official "destination marketing organization" for Indianapolis, reports continued growth in convention market share since the completion of the ICCLOS expansion and the opening of the 1,012-room JW Marriott Indianapolis in 2011. In 2021, Visit Indy booked 703,938 future group hotel room-nights (conventions, major meetings, amateur sporting events in partnership with the Indiana Sports Corp., etc.).

Efforts to drive leisure travel to Indianapolis, which generates tax revenue for the CIB through hotel stays, food and beverage purchases, event tickets, car rentals and other spending, helped generate 1,689,048 Friday/Saturday non-group hotel room-nights in 2021. The ability to maintain or grow the city's convention and leisure business, and thus the CIB's tax and operations revenues, will be dependent in part on national/global economic conditions (which significantly influence travel), improvements to the visitor product in competitive cities, improvements to Indianapolis' own visitor product, and adequate resources to successfully promote the city and CIB assets.

Awards and Acknowledgements

Independent Audit: The CIB has an annual audit of its financial statements performed by Katz, Sapper & Miller, LLP, which was contracted by the Indiana State Board of Accounts. The independent auditor's report on the CIB's financial statements is included in the financial section of this report.

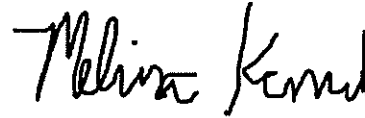
Awards: The Government Finance Officers Association of the United States and Canada ("GFOA") awarded a Certificate of Achievement for Excellence in Financial Reporting to the CIB for its annual comprehensive financial report for the fiscal year ended December 31, 2020. This was the 36th consecutive year that the CIB has achieved this prestigious award. The Certificate of Achievement is the highest form of recognition in governmental accounting and financial reporting, and its attainment represents a significant accomplishment. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized annual comprehensive financial report. This report must satisfy both accounting principles generally accepted in the United States of America and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe that our current annual comprehensive financial report continues to meet the Certificate of Achievement Program requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

Acknowledgements: This report could not have been prepared without the assistance of numerous staff members and the Indiana State Board of Accounts.

Sincerely,



Andrew J. Mallon, Executive Director



Melina Kennedy, President

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Government Finance Officers Association

Certificate of
Achievement
for Excellence
in Financial
Reporting

Presented to

**Capital Improvement Board of Managers
of Marion County, Indiana**

For its Annual Comprehensive
Financial Report
For the Fiscal Year Ended

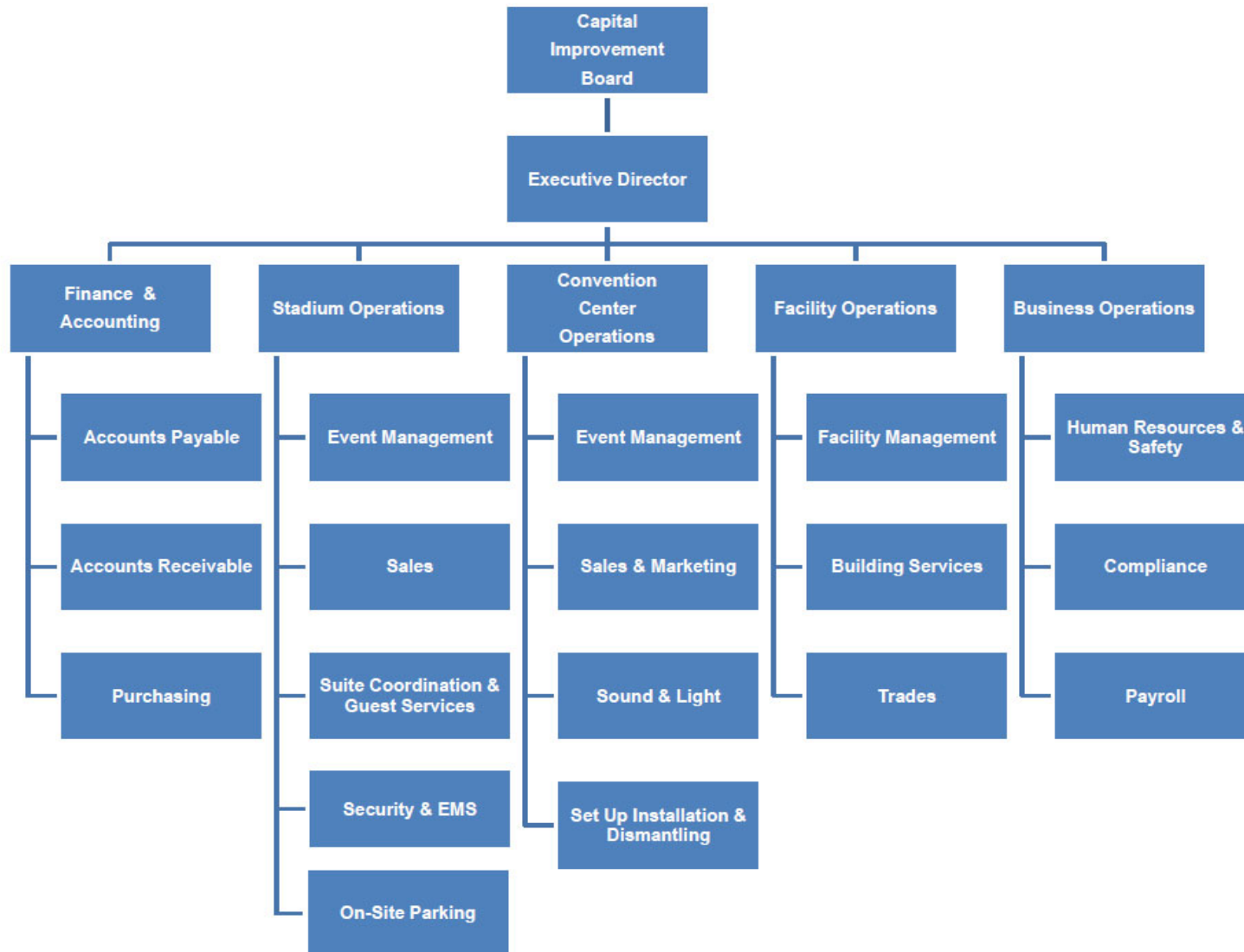
December 31, 2020

Christopher P. Morill

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Capital Improvement Board of Managers of Marion County, Indiana

Organization Table



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**Capital Improvement Board of Managers
(of Marion County, Indiana)
Principal Officers and Management**

Mayor, City of Indianapolis - The Honorable Joe Hogsett

Board Members (during 2021)

Name	Title	Term Ending	Years of Service	Occupation
Melina Kennedy	President	January 14, 2022	6	Vice President - Product Compliance and Regulatory Affairs at Cummins, Inc.
David E. Corbitt	Vice President	January 14, 2022	6	Partner, Krieg Devault LLP
Michael Terrell	Treasurer	January 14, 2022	6	Partner, Taft Stettinius & Hollister LLP
David Ruhmkorff	Secretary	January 14, 2022	6	International Vice President, IBEW Sixth District Office
Jim Dora, Jr.	Member	January 14, 2022	12	President & CEO, General Hotels Corporation
Sarah Fisher	Member	January 14, 2023	3	CEO and Owner, SMO Entertainment
Earl Goode	Member	January 14, 2023	3	Chief of Staff, Office of the Governor
Maggie Lewis	Member	January 14, 2022	10	City-County Councilor, District 10
Brenda Myers	Member	January 14, 2022	12	President & CEO, Hamilton County Tourism, Inc.

**Capital Improvement Board of Managers
(of Marion County, Indiana)
Principal Officers and Management (Continued)**

Administrative Personnel

Name	Position	Years of Service
Andy Mallon	Executive Director	3
Timothy M. Kuehr	Chief Financial Officer	8
Eric Neuburger	Stadium Director	5
Thomas L. Boyle	Director of Operations	27
Kobi M. Wright	Senior Staff Counsel and Business Operations Director	5

Counsel to the Board - Dentons Bingham Greenebaum, LLP
Indianapolis, Indiana

**Financial
Section**

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Independent Auditor's Report

The Officials of the
Capital Improvement Board of Managers of
Marion County, Indiana.

Report on the Audit of Financial Statements

Opinion

We have audited the financial statements of Capital Improvements Board of Managers of Marion County (the CIB), a component unit of the Consolidated City of Indianapolis – Marion County, as of and for the year ended December 31, 2021, and the related notes to the financial statements, which collectively comprise the CIB's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the CIB as of December 31, 2021, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the CIB and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As discussed in Note 1 to the financial statements, in 2021 the CIB adopted GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*. Our opinion is not modified with respect to this matter.

Prior Period Financial Statements

The financial statements of the CIB as of and for the year ended December 31, 2020, were audited by other auditors whose report dated June 14, 2021, expressed an unmodified opinion on those statements.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the CIB's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the CIB's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the CIB's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, and schedule of CIB's proportionate share of the net pension liability and CIB contributions and related notes be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the CIB's basic financial statements. The accompanying 2021 analysis of certain operating expenses is presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the 2021 analysis of certain operating expenses is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The basic financial statements of the CIB as of and for the year ended December 31, 2020, were audited by other auditors, and their report dated June 14, 2021, expressed an unmodified opinion on those 2020 financial statements. Their report, as of the same date, on the 2020 analysis of certain operating expenses stated that, in their opinion, such information was fairly stated in all material respect in relation to the 2020 basic financial statements as a whole.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the introductory and statistical sections but does not include the basic financial statements and our auditor's report thereon. Our opinion on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated June 14, 2022 on our consideration of the CIB's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the CIB's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the CIB's internal control over financial reporting and compliance.

Katz, Sapper & Miller, LLP

Indianapolis, Indiana
June 14, 2022

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

Introduction

The management of Capital Improvement Board of Managers of Marion County, Indiana ("CIB"), which is a component unit of the Consolidated City of Indianapolis-Marion County ("City") and conducts its business in the City, offers readers of the CIB's financial statements this narrative overview and analysis of the financial activities of the CIB for the fiscal years ended on December 31, 2021 and 2020. This Management's Discussion and Analysis is being presented to provide additional information regarding the activities of the CIB in connection with its financial statements and to meet the requirements of Governmental Accounting Standards Board ("GASB") Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*.

The CIB is organized to finance, construct, equip, operate, and maintain capital improvements and thereby serve the convention and visitor industry and the commercial, industrial and cultural interests of Indiana and its citizens. This presently occurs principally through its operation of the Indiana Convention Center ("ICC") & Lucas Oil Stadium ("LOS"), and its use arrangements related to Victory Field and Gainbridge Fieldhouse.

Financial Highlights

The following are some highlights from the CIB's financial statements for the year ended December 31, 2021:

- The CIB's net financial position increased in 2021 due to increased Operating Revenues as events that were cancelled or postponed in 2020 due to the pandemic, returned in 2021 and Tax Revenues increased as the economy improved. In addition, the CIB received two significant grants. The CIB's 2022 budget anticipates meeting 2022 expenditures with budgeted revenues and cash reserves.
- The CIB experienced an increase in *Total assets and deferred outflows of resources* of about \$343.1 million, or 26.4%, in 2021. *Current assets - unrestricted* decreased by \$21 million primarily due to investing in longer term investments. *Current assets - restricted* increased by about \$95 million due to increases in Cash and Receivables from the State of Indiana. *Capital assets* increased by about \$247 million due to an increase in capital expenditures and the capitalized lease asset for the Gainbridge Fieldhouse renovation. *Other noncurrent assets* increased by \$21 million due to the investments going from Current to Noncurrent. *Deferred outflows of resources* increased by \$414 thousand due mainly to deferrals associated with the net pension liability.
- *Total liabilities and deferred inflows of resources* increased by about \$235 million, or 26.7% in 2021. *Current liabilities* increased about \$9.7 million in 2021 largely due to an increase in accounts payable. *Noncurrent liabilities* increased about \$217.4 million due to increases in capital lease obligations to finance the Gainbridge Fieldhouse renovation. *Deferred inflows of resources* increased by about \$7.9 million due mainly to a gain on debt refinancing and deferrals associated with the net pension liability.
- *Net position* increased by about \$108 million, or 25.9%, in 2021.
- *Operating revenues* increased by \$14.0 million, or 145%, in 2021, primarily due to the events that were cancelled in 2020 as a result of the pandemic, returning in 2021.

- *Nonoperating revenues* increased by \$56 million, or 43.8% in 2021 due to the increase in tax revenues that come from hotels, restaurants, and admissions taxes that were much lower in 2020 due to the pandemic restrictions.
- *Operating expenses* in 2021 increased by \$9 million, or 11.7%, in 2021 due to the increases in spending related to the return of events that didn't take place during the pandemic started.
- *Nonoperating expenses* decreased by about \$17 million, or 19.5%, due to a decrease in grants to partner organizations related to pandemic relief in 2020 that was not repeated in 2021.

Overview of Financial Statements

This financial report of the CIB includes the following financial statements for the calendar years 2021 and 2020:

- Statements of Net Position
- Statements of Revenues, Expenses and Changes in Net Position
- Statements of Cash Flows

Also included are notes to the financial statements that provide more detailed data. These financial statements are prepared in accordance with accounting principles generally accepted in the United States of America promulgated by GASB.

The net position of the CIB is composed of three categories:

- *Net investment in capital assets* - this reflects the CIB's investment in capital assets (e.g. land, buildings, machinery and equipment), less any related debt used to acquire those assets that is still outstanding. The CIB uses these capital assets to provide services to the public. Although the CIB's investment in its capital assets is reported net of related debt, it should be noted that the resources to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.
- *Restricted* - this represents resources that are subject to external restrictions (which principally relate to trust agreements under which capital lease obligations and bonded indebtedness were incurred) on how they may be used.
- *Unrestricted* - this represents resources that may be used to meet the CIB's ongoing obligations to the public and creditors.

The Statements of Net Position reflects the assets, deferred outflows of resources, liabilities, and deferred inflows of resources of the CIB using the accrual basis of accounting. The CIB's net position represents one way to measure the CIB's financial health. In a general way, changes in net position that occur over time may also serve as an indicator of whether the financial position of the CIB is strengthening or softening. However, to assess the overall fiscal health of the CIB, readers of the CIB's financial statements should consider additional nonfinancial factors such as the ability of the CIB to retain and attract conventions, trade shows, tourism, sporting and cultural events and other activities that utilize the capital assets of the CIB; the general economic health and outlook in Indianapolis-Marion County in the hotel and motel, retail food and beverage and rental car industries, which are subject to certain local taxes that are committed to and financially support the CIB; and the general economic health and outlook locally (that is, Indianapolis-Marion County and the surrounding region) as well as nationally with regard to consumer appetite for scheduling, attending and supporting the events and activities at the facilities of the CIB.

2021 to 2020 Comparative Statements of Net Position

The comparative analysis below is a summary of the Statements of Net Position for the fiscal years ended December 31, 2021 and 2020:

	2021	2020	\$ Variance	% Variance
Assets				
Current assets - unrestricted	\$ 104,056	\$ 124,675	\$ (20,619)	(16.5) %
Current assets - restricted	243,082	148,163	94,919	64.1
Capital assets, net	1,264,350	1,016,981	247,369	24.3
Other noncurrent assets	27,997	7,000	20,997	300.0
Total assets	<u>1,639,485</u>	<u>1,296,819</u>	<u>342,666</u>	<u>26.4</u>
Deferred Outflows of Resources	<u>1,469</u>	<u>1,055</u>	<u>414</u>	<u>39.3</u>
Total assets and deferred outflows of resources	<u>\$ 1,640,954</u>	<u>\$ 1,297,874</u>	<u>\$ 343,080</u>	<u>26.4</u>
Liabilities				
Current liabilities payable from unrestricted assets	\$ 33,708	\$ 9,308	\$ 24,400	262.1
Current liabilities payable from restricted assets	45,006	59,753	(14,747)	(24.7)
Noncurrent liabilities	1,023,000	805,620	217,380	27.0
Total liabilities	<u>1,101,714</u>	<u>874,681</u>	<u>227,033</u>	<u>26.0</u>
Deferred Inflows of Resources	<u>12,882</u>	<u>4,960</u>	<u>7,922</u>	<u>159.7</u>
Total liabilities and deferred inflows of resources	<u>1,114,596</u>	<u>879,641</u>	<u>234,955</u>	<u>26.7</u>
Net Position				
Net investment in capital assets	252,853	160,714	92,139	57.3
Restricted	176,824	142,589	34,235	24.0
Unrestricted	96,681	114,930	(18,249)	(15.9)
Total net position	<u>526,358</u>	<u>418,233</u>	<u>108,125</u>	<u>25.9</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 1,640,954</u>	<u>\$ 1,297,874</u>	<u>\$ 343,080</u>	<u>26.4</u>

Note: Dollars above are in thousands.

The 2021 decrease in *Current assets - unrestricted*, about \$20.6 million, or 16.5%, from the prior year is reflective of changes in the CIB's cash reserves, receivables, and prepaids.

Current assets - restricted increased by about \$94.9 million, or 64.1%, from the prior year, due to the increase in cash reserves and state tax receivables.

Capital assets increased by about \$247.4 million, or 24.3%, from the prior year. This increase is due mostly to the capitalized lease asset of the Gainbridge Fieldhouse renovation.

The increase in *Other noncurrent assets* of \$21.0 million from the prior year is due to an increase in noncurrent investments.

Deferred outflows of resources increased by \$414 thousand, due to amounts associated with the CIB's net pension liability.

Current liabilities payable from unrestricted assets increased by about \$24.4 million, or 262.1%, from the prior year due mainly to the increase in accounts payable.

Current liabilities payable from restricted assets decreased \$14.7 million, or 24.7%, from the prior year. The current portion of long-term debt accounted for almost all of the decrease.

Noncurrent liabilities increased by \$217.4 million, or 27.0%, from the prior year. The net increase in noncurrent liabilities in 2021 is due to the capital lease and bond obligations related to the Gainbridge Fieldhouse renovation financing.

Deferred inflows of resources increased by \$7.9 million, or 159.7% from the prior year as a result of deferred gains on debt refinancing that took place in 2021.

Net position- Net investment in capital assets increased about \$92.1 million, or 57.3%, in 2021, as a result of newly acquired capital assets and reductions of capital-related debt.

Restricted net position increased about \$34.2 million, or 24.0%, in 2021, as a result of the increase in cash, cash equivalents, and state tax receivables.

The approximate \$18.2 million, or 15.9%, decrease from the prior year in *Unrestricted net position* is primarily due to the increase in unrestricted current liabilities of \$24.4 million.

2020 to 2019 Comparative Statements of Net Position

The comparative analysis below is a summary of the Statements of Net Position for the fiscal years ended December 31, 2020 and 2019:

	2020	2019	\$ Variance	% Variance
Assets				
Current assets - unrestricted	\$ 124,675	\$ 164,970	\$ (40,295)	(24.4)
Current assets - restricted	148,163	149,610	(1,447)	(1.0)
Capital assets, net	1,016,981	1,039,995	(23,014)	(2.2)
Other noncurrent assets	7,000	24,950	(17,950)	(71.9)
Total assets	<u>1,296,819</u>	<u>1,379,525</u>	<u>(82,706)</u>	<u>(6.0)</u>
Deferred Outflows of Resources				
	<u>1,055</u>	<u>822</u>	<u>233</u>	<u>28.3</u>
Total assets and deferred outflows of resources	<u>\$ 1,297,874</u>	<u>\$ 1,380,347</u>	<u>\$ (82,473)</u>	<u>(6.0)</u>
Liabilities				
Current liabilities payable from unrestricted assets	\$ 9,308	\$ 14,505	\$ (5,197)	(35.8)
Current liabilities payable from restricted assets	59,753	58,000	1,753	3.0
Noncurrent liabilities	805,620	862,142	(56,522)	(6.6)
Total liabilities	<u>874,681</u>	<u>934,647</u>	<u>(59,966)</u>	<u>(6.4)</u>
Deferred Inflows of Resources				
	<u>4,960</u>	<u>5,178</u>	<u>(218)</u>	<u>(4.2)</u>
Total liabilities and deferred inflows of resources	<u>879,641</u>	<u>939,825</u>	<u>(60,184)</u>	<u>(6.4)</u>
Net Position				
Net investment in capital assets	160,714	130,034	30,680	23.6
Restricted	142,589	144,051	(1,462)	(1.0)
Unrestricted	114,930	166,437	(51,507)	(30.9)
Total net position	<u>418,233</u>	<u>440,522</u>	<u>(22,289)</u>	<u>(5.1)</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 1,297,874</u>	<u>\$ 1,380,347</u>	<u>\$ (82,473)</u>	<u>(6.0)</u>

Note: Dollars above are in thousands.

The 2020 decrease in *Current assets - unrestricted*, about \$40.3 million, or 24.4%, from the prior year is reflective of changes in the CIB's cash reserves, receivables, and prepaids.

Current assets - restricted decreased by about \$1.4 million, or 1.0%, from the prior year, due to reductions in state tax receivables, prepaid interest, interest receivable.

Capital assets decreased by about \$23.0 million, or 2.2%, from the prior year. This decrease is due to depreciation and amortization expense of approximately \$39.4 million, which was offset by new capital asset additions 2020.

The decrease in *Other noncurrent assets* of \$18.0 million from the prior year is due to a reduction in noncurrent investments and a portion of CIB's note receivable that was forgiven in 2020.

Deferred outflows of resources increased by \$233 thousand, due to amounts associated with the CIB's net pension liability.

Current liabilities payable from unrestricted assets decreased by about \$5.2 million, or 35.8%, from the prior year due mainly to the reduction in accounts payable.

Current liabilities payable from restricted assets increased \$1.7 million, or 3.0%, from the prior year. The current portion of long-term debt accounted for almost all of the increase.

Noncurrent liabilities decreased by \$56.5 million, or 6.6%, from the prior year. The net decrease in noncurrent liabilities in 2020 is due to reductions of the capital lease obligations, the net pension liability, and other debt during the year.

Deferred inflows of resources decreased by \$218 thousand, or 4.2% from the prior year as a result of amortization of deferred gains on debt refinancing.

Net position- Net investment in capital assets increased about \$30.7 million, or 23.6%, in 2020, as a result of newly acquired capital assets and reductions of capital-related debt.

Restricted net position decreased about \$1.5 million, or 1.0%, in 2020, as a result of a decrease in state tax receivables.

The approximate \$51.5 million, or 30.9%, decrease from the prior year in *Unrestricted net position* is primarily due to the decrease in unrestricted cash of \$34 million and a reduction of \$17.5 million in accounts receivable, prepaids, and accounts payable.

2021 to 2020 Comparative Statements of Revenues, Expenses and Changes in Net Position

The comparative analysis below is a summary of the Statements of Revenues, Expenses and Changes in Net Position for the fiscal years ended December 31, 2021 and 2020:

	2021	2020	\$ Variance	% Variance
Operating Revenues				
Rental income	\$ 6,871	\$ 4,056	\$ 2,815	69.4 %
Food service and concession commissions	2,804	-	2,804	NA
Parking lot income	533	-	533	NA
Labor reimbursements	11,902	4,890	7,012	143.4
Other operating income	1,534	696	838	120.4
Total operating revenues	<u>23,644</u>	<u>9,642</u>	<u>14,002</u>	<u>145.2</u>
Nonoperating Revenues				
Investment income	377	3,013	(2,636)	(87.5)
State and local taxes and other assistance	163,474	109,518	53,956	49.3
Other	20,612	15,742	4,870	30.9
Total nonoperating revenues	<u>184,463</u>	<u>128,273</u>	<u>56,190</u>	<u>43.8</u>
Total revenues	<u>208,107</u>	<u>137,915</u>	<u>70,192</u>	<u>50.9</u>
Operating Expenses				
Salaries and wages	10,949	9,128	1,821	19.9
Fringe benefits	3,048	3,614	(566)	(15.7)
Utilities	6,774	5,668	1,106	19.5
Repairs and maintenance	2,746	2,080	666	32.0
Insurance	2,636	2,269	367	16.2
Security	3,284	1,811	1,473	81.3
Contractual labor	6,536	2,022	4,514	223.2
Nondepreciable equipment, parts and supplies	3,270	3,725	(455)	(12.2)
Food service and concession expense	-	960	(960)	NA
Parking lot expense	-	76	(76)	NA
Other	3,172	3,101	71	2.3
Depreciation and amortization	40,125	39,443	682	1.7
Total operating expenses	<u>82,540</u>	<u>73,897</u>	<u>8,643</u>	<u>11.7</u>
Nonoperating Expenses				
Interest expense	34,540	37,162	(2,622)	(7.1)
Compensation to Visit Indy, Inc.	10,760	11,657	(897)	(7.7)
Bankers Life Fieldhouse operating expenses and reimbursements	13,960	13,417	543	4.0
Pacers Basketball note receivable forgiveness	4,000	4,000	-	-
Colts inducements/Revenue Sharing and Day-of-Game expenses	5,663	5,346	317	5.9
Public safety support payments	1,002	1,507	(505)	(33.5)
Loss (Gain) on sale/disposal of capital assets	148	226	(78)	34.5
Other	839	14,727	(13,888)	(94.3)
Total nonoperating expenses	<u>70,912</u>	<u>88,042</u>	<u>(17,130)</u>	<u>(19.5)</u>
Total expenses	<u>153,452</u>	<u>161,939</u>	<u>(8,487)</u>	<u>(5.2)</u>
Increase (Decrease) in Net Position Before Capital Contributions	54,655	(24,024)	78,679	(327.5)
Capital Contributions	<u>53,470</u>	<u>1,735</u>	<u>51,735</u>	<u>2,982.3</u>
Increase (Decrease) in Net Position	108,125	(22,289)	130,414	(585.1)
Net Position, Beginning of Year	<u>418,233</u>	<u>440,522</u>	<u>(22,289)</u>	<u>(5.1)</u>
Net Position, End of Year	<u>\$ 526,358</u>	<u>\$ 418,233</u>	<u>\$ 108,125</u>	<u>25.9</u>

Note: Dollars above are in thousands.

Operating revenues increased by \$14.0 million, or 145.2% in 2021, primarily due to the return of events that had been cancelled in 2020 as a result of the pandemic.

Nonoperating revenues increased by \$56.2 million, or 43.8% in 2021 due to the increase in tax revenues that come from hotels, restaurants, and admissions taxes and an increase in grants received.

Operating expenses in 2021 increased by \$8.6 million, or 11.7%, in 2021 due to the increase in spending related to the events that took place in 2021 that were canceled in 2020 due to the pandemic.

Nonoperating expenses decreased by about \$17.1 million, or 19.5% due to a decrease in pandemic related grants to partner organizations that were made in 2020 and not repeated in 2021.

Capital contributions increased by \$51.7 million in 2021 due to receiving two large capital contributions for the bicentennial unity plaza and the fieldhouse project.

2020 to 2019 Comparative Statements of Revenues, Expenses and Changes in Net Position

The comparative analysis below is a summary of the Statements of Revenues, Expenses and Changes in Net Position for the fiscal years ended December 31, 2020 and 2019:

	2020	2019	\$ Variance	% Variance
Operating Revenues				
Rental income	\$ 4,056	\$ 10,542	\$ (6,486)	(61.5) %
Food service and concession commissions	-	4,488	(4,488)	(100.0)
Parking lot income	-	483	(483)	(100.0)
Labor reimbursements	4,890	17,740	(12,850)	(72.4)
Other operating income	696	2,092	(1,396)	(66.7)
Total operating revenues	9,642	35,345	(25,703)	(72.7)
Nonoperating Revenues				
Investment income	3,013	5,798	(2,785)	(48.0)
State and local taxes and other assistance	109,518	182,425	(72,907)	(40.0)
Other	15,742	3,208	12,534	-
Total nonoperating revenues	128,273	191,431	(63,158)	(33.0)
Total revenues	137,915	226,776	(88,861)	(39.2)
Operating Expenses				
Salaries and wages	9,128	15,292	(6,164)	(40.3)
Fringe benefits	3,614	5,033	(1,419)	(28.2)
Utilities	5,668	6,786	(1,118)	(16.5)
Repairs and maintenance	2,080	2,920	(840)	(28.8)
Insurance	2,269	1,585	684	43.2
Security	1,811	2,917	(1,106)	(37.9)
Contractual labor	2,022	7,364	(5,342)	(72.5)
Nondepreciable equipment, parts and supplies	3,725	4,674	(949)	(20.3)
Food service and concession expense	960	-	960	NA
Parking lot expense	76	-	76	NA
Other	3,101	4,602	(1,501)	(32.6)
Depreciation and amortization	39,443	38,507	936	2.4
Total operating expenses	73,897	89,680	(15,783)	(17.6)
Nonoperating Expenses				
Interest expense	37,162	40,038	(2,876)	(7.2)
Compensation to Visit Indy, Inc.	11,657	13,058	(1,401)	(10.7)
Bankers Life Fieldhouse operating expenses and reimbursements	13,417	13,276	141	1.1
Pacers Basketball note receivable forgiveness	4,000	4,000	-	-
Colts inducements/Revenue Sharing and Day-of-Game expenses	5,346	5,500	(154)	(2.8)
Public safety support payments	1,507	2,296	(789)	(34.4)
Loss (Gain) on sale/disposal of capital assets	226	521	(295)	(56.6)
Other	14,727	2,322	12,405	534.2
Total nonoperating expenses	88,042	81,011	7,031	8.7
Total expenses	161,939	170,691	(8,752)	(5.1)
Increase in Net Position Before Capital Contributions	(24,024)	56,085	(80,109)	(142.8)
Capital Contributions	1,735	548	1,187	216.6
Increase in Net Position	(22,289)	56,633	(78,922)	(139.4)
Net Position, Beginning of Year	440,522	383,889	56,633	14.8
Net Position, End of Year	\$ 418,233	\$ 440,522	\$ (22,289)	(5.1)

Note: Dollars above are in thousands.

Operating revenues decreased by \$25.7 million, or 72.7% in 2020, primarily due to the cancellation of events from mid-March through the end of the year as a result of the pandemic.

Nonoperating revenues decreased by \$63.2 million, or 33.0% in 2020 due to the reduction in tax revenues that come from hotels, restaurants, and admissions taxes from the pandemic restrictions.

Operating expenses in 2020 decreased by \$15.8 million, or 17.6%, in 2020 due to the reductions in spending related to the lack of events that took place since the pandemic started.

Nonoperating expenses increased by about \$7.0 million, or 8.7% due to a decrease in interest expense and payments to Visit Indy and an increase in grants to partner organizations.

Capital contributions increased by \$1.2 million in 2020.

Capital Asset and Debt Administration

Capital Assets

As discussed, the CIB is organized to finance, construct, equip, operate, and maintain capital improvements and thereby serve the convention and visitor industry and the commercial, industrial and cultural interests of Indiana and its citizens. Because these assets are leased from other governmental units and ownership of the assets ultimately reverts to the CIB upon expiration or termination of these leases, they are accounted for as property owned under capital leases and are depreciated along with other assets owned by the CIB. Readers are referred to footnotes 4 and 5 to the financial statements for more detailed information on capital asset activity. These capital improvements (capital assets) consist primarily of the following:

Indiana Convention Center & Lucas Oil Stadium

Among the facilities managed by the CIB is a multi-purpose sports and convention facility, the Indiana Convention Center (ICC) & Lucas Oil Stadium (LOS). Over the years, the ICC has been expanded to meet the ever-growing demand for convention space in Indianapolis, the capitol city of Indiana. As the lure of the City's many tourist, cultural and sports attractions grows around the country, so grows the appeal of Indianapolis for convention and trade show organizers. The Indiana Convention Center & Lucas Oil Stadium each hosts numerous state and national conventions, trade shows, cultural and sporting events each year, bringing millions of visitors to Indianapolis and central Indiana.

The Indiana Convention Center & Lucas Oil Stadium were constructed, expanded and improved using a mix of private and public funds, including the proceeds from a number of tax-exempt and taxable bond offerings by Marion County Convention and Recreational Facilities Authority ("MCCRFA") and the Indiana Finance Authority ("IFA"). All MCCRFA bonds relating to the ICC were retired in 2021. MCCRFA-CIB lease agreements relating to the ICC securing the related MCCRFA bonds with certain state and local taxes were terminated and MCCRFA transferred its ownership rights in the ICC to the CIB. IFA bonds relating to the ICC & LOS are secured by leases and subleases to be paid by the CIB from certain pledged state and local taxes. Such state and local taxes also secure certain bond and other indebtedness of the CIB and other lease obligations of the CIB related to other facilities.

In 2005, the CIB entered into a lease and other agreements with the Colts extending their relationship and commitment with the City of Indianapolis and setting forth the terms of their use of the CIB's facilities. The Colts will play their home NFL games in Indianapolis through their 2034 season. The CIB is obligated to operate, maintain and insure the Indiana Convention Center & Lucas Oil Stadium at its expense.

Gainbridge Fieldhouse (formerly Bankers Life Fieldhouse and Conseco Fieldhouse)

Gainbridge Fieldhouse (including a connected parking facility) was completed in 1999 and is used for a variety of sporting events, concerts and other special events. Pacers Basketball, LLC, a National Basketball Association franchise (“Pacers”), is the exclusive operator of the facility. Other frequent users include the Indiana Fever (a Women’s National Basketball Association basketball franchise).

Gainbridge Fieldhouse was originally built in 1997 using a mix of private and public funds, including the proceeds from a tax-exempt and taxable bond offering of MCCRFA. A lease agreement (between MCCRFA, as lessor, and the CIB, as lessee) related to Gainbridge Fieldhouse secures the related bonds, along with certain state and local taxes which are committed by the CIB to pay lease rentals.

In 2019, the CIB entered into a Second Amended and Restated Operating Agreement with the Pacers, which has been supplemented and amended multiple times. The 2019 agreement provided for a twenty-five-year commitment by the Pacers to play their home NBA games in Indianapolis and also granted the Pacers three one-year options. The current agreement requires the Pacers to pay the CIB up to \$750 million in certain situations related principally to a failure to play its required home games in Gainbridge Fieldhouse while the agreement is in effect. In exchange, the CIB agreed to assume certain operating expenses, such as off-site storage, daily security and utilities and to make about \$312.6 million of refresh improvements, together with other replacements and improvements over the term of the amended agreement. Annual payments or reimbursements by the CIB totaling between \$12.5 million and \$16.075 million will be made to the Pacers for expenses related to the operating or maintaining of the fieldhouse complex.

Victory Field

MCCRFA completed construction of Victory Field in 1995. Victory Field is home to the Indianapolis Indians (“Indians”), a AAA minor league baseball franchise affiliated with the Pittsburgh Pirates organization.

The site for Victory Field was made available in 1995 under a lease agreement with the White River State Park Development Commission (“WRSP”). Victory Field was built using a mix of public and private funds, including the proceeds from a taxable bond offering of MCCRFA, which bonds were retired in 2015. In 2016, a new lease agreement between WRSP and the CIB and a new sublease agreement between the CIB and the Indians were concurrently executed and are now in effect until 2036. See Note 11 for further information.

Long-Term Debt

The CIB’s long-term debt is comprised of capital lease obligations and bond indebtedness.

The CIB has acquired certain of its existing capital assets through capital leasing arrangements involving MCCRFA and, in 2005, began acquiring other capital assets through capital leasing arrangements involving the Indiana Office of Management and Budget (“IOMB”), the Indiana Stadium and Convention Building Authority (“ISCBA”), and the IFA (collectively and individually their interests being referred to in this discussion as “the State Leasing Entities”).

MCCRFA’s revenue bonds are payable solely from the respective trust estates under which they were issued and rely upon the receipt of debt service lease rentals to provide for their payment. The CIB’s lease payments to MCCRFA are funded and secured by a pledge of certain state and local tax revenues that varies depending on which debt is involved.

The IFA's revenue obligations are payable from and secured by ISCBA obligations that are supported by the ISCBA's leases with IOMB, as lessee, who in turn receives rent under subleases with the CIB, as sublessee. The CIB's lease payments to IOMB are funded and secured by a pledge of certain state and local tax revenues.

In addition to its lease obligations, the CIB has a direct outstanding revenue bond indebtedness of its own. Such borrowings were undertaken for a variety of purposes, including making certain capital improvements, meeting certain contractual commitments with recurring users of its facilities and providing working capital. Like its lease obligations, these indebtedness obligations are payable from, and secured by, certain state and local tax revenues, which pledges vary depending on which debt is involved. While the CIB has contractually agreed to certain debt-related limitations in connection with its capital lease obligations and bond indebtedness, certain provisions of Indiana law also limit the amount of bond and note indebtedness that it may incur.

In 2021, the CIB issued a \$22,925,000 revenue bond indebtedness for repair, maintenance and improvement obligations at Gainbridge Fieldhouse. The State of Indiana's constitution limits the amount of non-lease debt that the CIB may issue to approximately 0.66% of its current certified assessed value. By this limit, based on an assessed value of \$45,324,405,781 applicable to CIB for 2021, the CIB's 2021 non-lease debt limit was \$302,162,705.

Readers are referred to footnotes 5, 6, 7 and 8 to the financial statements for more detailed information on long-term debt activity and associated funding mechanisms.

Economic Factors and Other Matters

The Indianapolis economy is expected to continue its recovery throughout 2022, with output, employment and incomes trending back toward where they were at the end of 2019. The CIB will pursue continuing efforts, including the CIB's marketing relationships with Visit Indy, to attract new and recurring conventions, trade shows, sports, tourism, cultural events and other activities to its facilities and in the Central Indiana region.

As a convention and tourism business, the CIB is charged with the public purpose of promoting and publicizing Indianapolis and the central Indiana region. It continues to pursue this core purpose. The CIB's focus for the business of the Indiana Convention Center & Lucas Oil Stadium in 2022 includes maximizing the use of the facilities by concentrating on hosting large trade show events, consideration of its available rentable space (and amenities) to meet demand (and effectively compete with other national offerings) and minimizing the wear and tear on facilities (by proactively and continuously undertaking maintenance and repairs).

Requests for Information

This financial report is designed to provide a general overview of the CIB's finances and to demonstrate the CIB's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, your inquiries should be directed to:

Finance and Accounting Department
Capital Improvement Board of Managers
of Marion County, Indiana
100 South Capitol Avenue
Indianapolis, Indiana 46225-1071

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Statements of Net Position
December 31, 2021 and 2020

	2021	2020
Assets and Deferred Outflows of Resources		
Current Assets		
Unrestricted Assets		
Cash and cash equivalents	\$ 84,329,321	\$ 82,289,604
Investments	10,454,140	33,277,158
Accounts receivable	4,639,695	3,119,956
Current portion of note receivable	2,000,000	4,000,000
Prepaid expenses and other	2,632,698	1,988,098
Total unrestricted assets	104,055,854	124,674,816
Restricted Assets		
Cash and cash equivalents	55,373,963	19,222,135
Cash equivalents held with fiscal agent	156,934,268	110,860,317
Interest receivable	51,932	89
Receivable from State of Indiana	30,721,880	18,080,730
Total restricted assets	243,082,043	148,163,271
Total current assets	347,137,897	272,838,087
Noncurrent Assets		
Investments	22,996,479	-
Note receivable	5,000,000	7,000,000
Nondepreciable capital assets	168,615,915	140,176,238
Depreciable capital assets, net	1,095,734,512	876,804,693
Total noncurrent assets	1,292,346,906	1,023,980,931
Total assets	1,639,484,803	1,296,819,018
Deferred Outflows of Resources	1,469,090	1,054,670
Total assets and deferred outflows of resources	\$ 1,640,953,893	\$ 1,297,873,688

	<u>2021</u>	<u>2020</u>
Liabilities, Deferred Inflows of Resources and Net Position		
Current Liabilities		
Payable From Unrestricted Assets		
Accounts payable	\$ 32,330,556	\$ 7,872,830
Unearned revenue	105,090	9,649
Accrued expenses and withholdings	772,376	675,672
Current portion of grants payable	500,000	750,000
Total current liabilities payable from unrestricted assets	<u>33,708,022</u>	<u>9,308,151</u>
Payable From Restricted Assets		
Funds held for others	2,922,015	3,044,992
Rental deposits	2,187,858	1,880,505
Accrued interest payable	584,104	649,137
Current portion of long-term debt	39,312,216	54,178,777
Total current liabilities payable from restricted assets	<u>45,006,193</u>	<u>59,753,411</u>
Total current liabilities	<u>78,714,215</u>	<u>69,061,562</u>
Noncurrent Liabilities		
Grants payable	500,000	1,000,000
Bonds payable, net	27,963,221	-
Capital leases payable	992,796,484	799,046,005
Net pension liability	1,740,472	5,573,534
Total noncurrent liabilities	<u>1,023,000,177</u>	<u>805,619,539</u>
Total liabilities	<u>1,101,714,392</u>	<u>874,681,101</u>
Deferred Inflows of Resources	<u>12,881,660</u>	<u>4,959,504</u>
Total liabilities and deferred inflows of resources	<u>1,114,596,052</u>	<u>879,640,605</u>
Net Position		
Net investment in capital assets	252,853,220	160,714,520
Restricted		
For debt service	159,706,198	127,044,154
For capital projects	5,000,000	5,000,000
For facility operating costs	3,267,944	1,967,701
For economic development	8,849,047	8,576,781
Unrestricted	<u>96,681,432</u>	<u>114,929,927</u>
Total net position	<u>526,357,841</u>	<u>418,233,083</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 1,640,953,893</u>	<u>\$ 1,297,873,688</u>

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Statements of Revenues, Expenses and Changes in Net Position
Years Ended December 31, 2021 and 2020

	2021	2020
Operating Revenues		
Rental income	\$ 6,871,450	\$ 4,056,400
Food service and concession commissions	2,803,829	-
Parking lot income	532,765	-
Labor reimbursements	11,902,146	4,890,256
Other operating income	1,533,864	695,145
	23,644,054	9,641,801
Operating Expenses		
Salaries and wages	10,949,239	9,127,871
Fringe benefits	3,048,233	3,614,294
Utilities	6,774,256	5,668,351
Repairs and maintenance	2,746,388	2,080,404
Insurance	2,636,110	2,269,076
Security	3,284,083	1,810,715
Contractual labor	6,536,718	2,021,553
Nondepreciable equipment, parts and supplies	3,269,545	3,725,124
Food service and concession expense	-	959,577
Parking lot expense	-	76,333
Other	3,172,056	3,100,597
Depreciation and amortization	40,123,746	39,443,497
	82,540,374	73,897,392
Operating Loss	(58,896,320)	(64,255,591)
Nonoperating Revenues (Expenses)		
Investment income	376,792	3,012,960
State and local taxes and other assistance	163,473,637	109,518,347
Interest expense	(34,539,828)	(37,162,025)
Compensation to Visit Indy, Inc.	(10,759,865)	(11,656,520)
Bankers Life Fieldhouse operating expenses and reimbursements	(13,960,468)	(13,416,795)
Pacers Basketball note receivable forgiveness	(4,000,000)	(4,000,000)
Inducements/revenue sharing to Indianapolis Colts	(3,500,000)	(3,500,000)
Indianapolis Colts' Day-of-Game expenses	(2,162,750)	(1,846,250)
Grants to other organizations	(838,380)	(14,577,142)
Public safety support payments	(1,001,978)	(1,506,744)
Loss on sale/disposal of capital assets	(148,335)	(225,981)
Other	20,612,253	15,592,412
	113,551,078	40,232,262
Increase (Decrease) in Net Position Before Capital Contributions	54,654,758	(24,023,329)
Capital Contributions	53,470,000	1,734,743
Increase (Decrease) in Net Position	108,124,758	(22,288,586)
Net Position, Beginning of Year	418,233,083	440,521,669
Net Position, End of Year	\$ 526,357,841	\$ 418,233,083

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Statements of Cash Flows
Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows From Operating Activities		
Receipts from customers and users	\$ 22,659,375	\$ 40,737,348
Payments to suppliers and others	(25,977,583)	(17,645,256)
Payments to employees	(15,650,388)	(13,535,721)
Net cash provided (used) in operating activities	(18,968,596)	9,556,371
Cash Flows From Noncapital Financing Activities		
Payments to Visit Indy, Inc.	(10,759,865)	(11,656,520)
State and local taxes and other assistance	71,852,224	18,775,721
Grants paid to other organizations	(1,588,380)	(15,327,142)
Grants received	-	15,742,412
Bankers Life Fieldhouse operating expenses and reimbursements	(13,960,468)	(13,416,795)
Payments out of Bid Fund	-	(150,000)
Public safety support payments	(1,001,978)	(1,506,744)
Payments to Indianapolis Colts	(5,662,750)	(5,346,250)
Net cash provided (used) in noncapital financing activities	38,878,783	(12,885,318)
Cash Flows From Capital and Related Financing Activities		
Principal paid on long-term liabilities	(161,910,282)	(52,794,427)
Interest paid on long-term liabilities	(31,036,190)	(38,214,228)
Acquisition of capital assets	(21,089,283)	(18,312,588)
Proceeds from capital grants	53,470,000	-
Proceeds from sale of bonds	28,529,314	-
Proceeds from refunding of long-term liabilities	117,260,000	-
State and local taxes and other assistance	78,980,263	102,339,019
Net cash provided (used) in capital and financing activities	64,203,822	(6,982,224)
Cash Flows From Investing Activities		
Purchase of investment securities	(72,864,928)	(17,630,745)
Proceeds from sales and maturities of investment securities	72,511,740	16,232,772
Interest received on investment securities and cash equivalents	504,676	2,862,302
Disbursement of loan to Business Ownership Initiative	-	(1,000,000)
Net cash provided by investing activities	151,488	464,329
Net Increase (Decrease) in Cash and Cash Equivalents	84,265,497	(9,846,842)
Cash and Cash Equivalents, Beginning of Year	212,372,055	222,218,897
Cash and Cash Equivalents, End of Year	\$ 296,637,552	\$ 212,372,055

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Statements of Cash Flows (Continued)
Years Ended December 31, 2021 and 2020

	2021	2020
Noncash Noncapital Financing Activities		
Forgiveness of Pacers Basketball note receivable	\$ 4,000,000	\$ 4,000,000
Noncash Capital and Related Financing Activities		
Capital assets acquisitions included in accounts payable	21,389,416	273,106
Loss on disposal of assets	(148,335)	(225,981)
Increase in capital lease obligation	372,998,671	7,451
Amortization of deferred gains and loss on lease refinancings	3,041,629	909,619
Reconciliation of Operating Loss to Net Cash Provided (Used) in Operating Activities		
Operating loss	\$ (58,896,320)	\$ (64,255,591)
Adjustment to reconcile operating loss to net cash used in operating activities		
Depreciation and amortization	40,123,746	39,443,497
Nondepreciable equipment expense funded by capital lease obligation	-	7,450
Change in assets and liabilities		
Accounts receivable	(1,519,739)	7,393,834
Prepaid expenses	(644,599)	29,404,069
Deferred outflows related to pensions	(414,421)	(264,052)
Accounts payable	3,341,415	(1,559,416)
Unearned revenue	95,441	(202,200)
Accrued expenses and withholdings	96,704	(44,510)
Funds held for others	(122,977)	412,659
Rental deposits	307,353	(252,589)
Deferred inflows related to pensions	2,497,863	722,329
Net pension liabilities	(3,833,062)	(1,249,109)
Net cash provided (used) in operating activities	\$ (18,968,596)	\$ 9,556,371

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Note 1: Summary of Significant Accounting Policies

The Capital Improvement Board of Managers (of Marion County, Indiana) (“CIB”) is a municipal body created under Indiana Code (“IC”) 36-10-9 and is governed by a nine-member board. Five of the nine board members are appointed by the Mayor of the City of Indianapolis, two are appointed by the Governor of the State of Indiana, one is appointed by the City-County Council of the Consolidated City of Indianapolis-Marion County (“City-County Council”) and one is appointed jointly by majority vote of a body consisting of one member of the board of the county commissioners of each county in which a food and beverage tax is in effect under IC 6-9-35 on January 1 of the appointment. The governments of the City of Indianapolis and Marion County, Indiana have been consolidated and operate under one elected City-County Council. The CIB has no stockholders or equity holders and all revenues and other receipts must be deposited and disbursed in accordance with provisions of this statute. The CIB is authorized to finance, construct, equip, operate and maintain any capital facilities or improvements of general public benefit or welfare which would tend to promote cultural, recreational, public or civic well-being of the community. Facilities used in sports, recreation and convention activities are leased and/or operated by the CIB in downtown Indianapolis.

Reporting Entity

The CIB is considered to be a component unit of the Consolidated City of Indianapolis-Marion County. The CIB has based this determination upon the fact that the City County Council is financially accountable for the CIB and its operations. Financial accountability is evidenced by the following:

- a. The Mayor of Indianapolis, acting in his capacity as the executive of both the City and the County, appoints a voting majority of the CIB’s governing body;
- b. The City-County Council approves the CIB’s budget and may, at its discretion, choose to modify it;
- c. The CIB is fiscally dependent upon the City County Council and the Mayor of Indianapolis in that it may not issue revenue bond or general obligation bond debt without approval by both.

Measurement Focus and Basis of Accounting and Financial Reporting

The CIB is a business-type activity that prepares its financial statements on the accrual basis and economic resources measurement focus in conformity with accounting principles generally accepted in the United States of America as applied to governmental units. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Adoption of GASB Statement No. 89

In 2021, CIB adopted GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period* which required that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period is not included in the historical cost of a capital asset. There was interest cost incurred before the end of a construction period of \$10,302,687 that was recognized as interest expense in 2021.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources, liabilities and deferred inflows of resources as well as the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash, Cash Equivalents and Investments

For purposes of the statements of cash flows, the CIB considers all highly liquid investments (including those that are held with fiscal agent and/or are restricted) with an original maturity of three months or less when purchased to be cash equivalents.

Investments are recorded at fair value (generally based upon quoted market prices).

Receivable from State of Indiana

The receivable from the State of Indiana represents certain derived tax revenues and fees accrued in accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*. This balance is comprised of the following at December 31:

	2021	2020
State and local taxes	\$ 30,498,640	\$ 17,840,370
Specialty license plate fees	223,240	240,360
	\$ 30,721,880	\$ 18,080,730

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Restricted Assets

Pursuant to Indiana statutes and the provisions of the CIB’s Amended and Restated Capital Improvement Bond Fund Revenue Deposit Agreement and Amended and Restated Stadium and Convention Special Fund Revenue Deposit Agreement, certain tax revenues (state and local) and fees are allocated to the CIB and are pledged to secure and pay installments of rent under certain lease and sublease agreements and other obligations of the CIB discussed later in the notes.

Capital Assets

Purchased capital assets are stated at cost. Donated capital assets and capital assets received in a service concession arrangement are stated at acquisition value. Depreciation is charged as an expense of operations using the straight-line method. The CIB uses a capitalization threshold of \$20,000 for recording individual capital assets. Estimated useful lives used to compute depreciation are as follows:

	Years
Buildings and Improvements	10-50
Land Improvements	10-20
Equipment, furniture and fixtures and other	3-25

Compensated Absences

Employees earn vacation time based on their anniversary date. Employees may carry over from the previous year up to 30 unused earned vacation days. The CIB has recorded a current liability of \$561,297 and \$545,559 for accrued vacation and related benefits at December 31, 2021 and 2020, respectively, as these benefits are expected to be used within one year. No accrual for employees’ sick pay or personal time is recorded since employees are not paid for unused sick leave or personal time upon termination of employment.

Cost-Sharing Defined-Benefit Pension Plan

The CIB participates in a cost-sharing multiple-employer defined-benefit pension plan (“Plan”). For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan’s fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Original Issue Discounts and Premiums

Original issue discounts and premiums on bonds are amortized using the interest method over the life of the bonds to which they relate.

Deferred Outflows of Resources

As of December 31, 2021 and 2020, deferred outflows of resources consisted of the following:

	<u>2021</u>	<u>2020</u>
Net difference between projected and actual earnings on pension plan investments	\$ -	\$ 477,004
Changes in assumptions - pension	875,469	-
Changes in proportion and differences between contributions recognized and proportionate share of contributions - pension	5,438	9,157
Difference between expected and actual experience - pension	59,529	98,747
CIB's contributions made subsequent to the measurement date of the net pension liability	<u>528,654</u>	<u>469,762</u>
Total deferred outflows of resources	<u>\$ 1,469,090</u>	<u>\$ 1,054,670</u>

Deferred Inflows of Resources

As of December 31, 2021 and 2020, deferred inflows of resources consisted of the following:

	<u>2021</u>	<u>2020</u>
Changes in proportion and differences between contributions recognized and proportionate share of contributions - pension	\$ 1,730,200	\$ 681,753
Net difference between projected and actual earnings on pension plan investments	2,259,844	-
Difference between expected and actual experience - pension	34,752	74,832
Changes in assumptions - pension	390,943	1,161,291
Deferred gains on capital lease refinancings	<u>8,465,921</u>	<u>3,041,628</u>
Total deferred inflows of resources	<u>\$ 12,881,660</u>	<u>\$ 4,959,504</u>

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Revenue and Expense Recognition

Operating revenues of the CIB are derived primarily from convention, trade show, sporting and other special events held at the Indiana Convention Center & Lucas Oil Stadium and consist mainly of rental income, food service and concession commissions and labor reimbursements. All expenses that relate to operating the Indiana Convention Center & Lucas Oil Stadium facilities are considered to be operating expenses of the CIB. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses or capital contributions.

When both restricted and unrestricted resources are available for use, it is the CIB's policy to use restricted resources, if applicable, first, then unrestricted resources as they are needed.

Annual Budget

The CIB incurs operating and capital expenditures only as provided in its approved budget. The CIB is required by law to adopt an operating and capital budget, which in total cannot be increased by the CIB without the approval of the City-County Council. While the CIB also budgets for certain debt service costs, payment of these costs does not require City-County Council approval. The CIB prepares its annual budget on the modified accrual basis, while the accompanying financial statements are on the accrual basis.

Net Position

The CIB financial statements utilize a net position presentation. The components of net position are categorized as follows:

- *Net investment in capital assets* - this reflects the CIB's investment in capital assets (e.g. land, buildings, machinery and equipment), less any related debt used to acquire those assets that is still outstanding. The CIB uses these capital assets to provide services to the public. Although the CIB's investment in its capital assets is reported net of related debt, it should be noted that the resources to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.
- *Restricted* - this represents resources that are subject to restrictions (which principally relate to trust agreements under which capital lease obligations and bonded indebtedness were incurred) on how they may be used.
- *Unrestricted* - this represents resources that may be used to meet the CIB's ongoing obligations to the public and creditors. When both unrestricted and restricted resources are available for use, it is the CIB's policy to use unrestricted resources first, then restricted resources as they are needed based upon its purpose. For example, if the purpose is for a restricted use then restricted resources would be used.

Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Notes to Financial Statements
December 31, 2021 and 2020

Note 2: Cash, Cash Equivalents and Investments

Deposits

Custodial credit risk is the risk that in the event of a bank failure, the CIB’s deposits may not be returned to it. The CIB’s deposit policy for custodial credit risk requires compliance with the provisions of Indiana statutes.

The CIB’s cash deposits are insured up to \$250,000 at financial institutions insured by the Federal Deposit Insurance Corporation’s (“FDIC”). Any cash deposits in excess of the \$250,000 FDIC limits are partially or fully collateralized by the depository institution and insured by the Indiana Public Deposits Insurance Fund (“Fund”) via the pledged collateral from the institutions securing deposits of public funds. The Fund is a multiple financial institution collateral pool as provided under Indiana Code, Section 5-13-12-1.

Type of Investments Authorized

Indiana statutes generally authorize the CIB to invest in United States obligations and issues of federal agencies, secured repurchase agreements fully collateralized by U.S. Government or U.S. Government agency securities, municipal securities of Indiana issuers that have not defaulted during the previous 20 years, certificates of deposit and open-end money market mutual funds.

The maturity ranges for the CIB’s investment securities at December 31, 2021 and 2020 follow:

	2021		
	Total Fair Value	Less Than 1 Year	1-2 Years
U.S. Treasury notes/bonds	\$ 33,450,619	\$ 10,454,140	22,996,479
State external investment pool	20,911,705	20,911,705	-
Money market mutual funds	188,473,714	188,473,714	-
	<u>\$ 242,836,038</u>	<u>\$ 219,839,559</u>	<u>\$ 22,996,479</u>

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	2020		
	Total Fair Value	Less Than 1 Year	1-2 Years
U.S. Treasury notes/bonds	\$ 33,277,157	\$ 33,277,157	-
State external investment pool	15,262,299	15,262,299	-
Money market mutual funds	111,675,337	111,675,337	-
	\$ 160,214,793	\$ 160,214,793	\$ -

Interest Rate Risk - As a means of limiting its exposure to fair value losses arising from rising interest rates, the CIB is limited to investing in securities with a stated maturity of not more than five years after the date of purchase or entry into a repurchase agreement, as defined by Indiana Code. The CIB's investment policy for interest rate risk requires compliance with the provisions of Indiana statute IC 5-13-9-5.6. The investment policy expires on February 18, 2023. Money market mutual funds are considered to have a maturity of less than one year because they are immediately redeemable in full.

Credit Risk - Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligations. The CIB's investment policy for credit risk requires compliance with the provisions of Indiana statutes. Further, Indiana statute IC 5-13-9-2.5 requires that if the CIB invests in money market mutual funds, the underlying securities be rated AAAM by Standard and Poor's or Aaa by Moody's Investor's Service. The U.S. Government-sponsored enterprise securities are rated AA+/Aaa and the money market mutual funds are rated AAA/Aaa. The investments in the state external investment pool are not rated.

Custodial Credit Risk - For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the CIB will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The CIB's open-end money market mutual funds and the state external investment pool were not subject to custodial credit risk at December 31, 2021 and 2020, as their existence is not evidenced by securities that exist in physical or book entry form. The CIB's investment policy states that collateral securities and securities underlying repurchase agreements are to be held by an independent third party that is in compliance with Indiana statute IC 5-13-8.

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Concentration of Credit Risk - All deposits of funds must be made with at least two financial institutions. The amount of funds on deposit in any one depository should not exceed the lesser of \$70 million or 60% of CIB's total investable funds. Except for securities backed by the US Treasury, money market mutual funds and interest-bearing deposit accounts, the CIB's total portfolio should consist of not more than 20% of any other type of investment.

Foreign Currency Risk - This risk relates to adverse effects on the fair value of an investment from changes in exchange rates. The CIB's investment policy prohibits foreign investments.

Summary of Carrying Values

Deposits and investment securities included in the statements of net position are classified as follows:

	<u>2021</u>	<u>2020</u>
Carrying value		
Deposits	\$ 84,168,255	\$ 85,434,420
Investments	<u>242,836,038</u>	<u>160,214,793</u>
	<u>\$ 327,004,293</u>	<u>\$ 245,649,213</u>
Cash and cash equivalents		
Current - unrestricted	\$ 84,329,321	\$ 82,289,604
Current - restricted	<u>212,308,231</u>	<u>130,082,452</u>
Total cash and cash equivalents	<u>296,637,552</u>	<u>212,372,056</u>
Investment securities		
Current - unrestricted	10,454,140	33,277,157
Noncurrent - unrestricted	<u>22,996,479</u>	<u>-</u>
Total investment securities	<u>33,450,619</u>	<u>33,277,157</u>
	<u>\$ 330,088,171</u>	<u>\$ 245,649,213</u>

Investment Income

Investment income for the years ended December 31, 2021 and 2020 consisted of:

	<u>2021</u>	<u>2020</u>
Interest and dividend income	987,992	\$ 2,857,328
Realized gain (loss) on investments	(150,025)	222,789
Unrealized gain (loss) on investments	<u>(461,175)</u>	<u>(67,157)</u>
	<u>\$ 376,792</u>	<u>\$ 3,012,960</u>

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Cash Restrictions

Cash, cash equivalents and investment securities are restricted as follows:

	<u>2021</u>	<u>2020</u>
Operating reserve - rental deposits	\$ 2,187,858	\$ 1,880,506
Bid fund	7,760,365	7,760,269
Bond fund	32,608,995	7,640,471
Renewal and replacement	5,000,000	5,000,000
Restricted Grants	20,583,110	-
Restricted City of Indianapolis Grant	8,494,303	-
Stadium and convention center sublease accounts	10,217,417	32,332,335
Stadium and convention center sublease reserve account	117,191,734	70,887,511
Box office	5,666,749	2,325,136
Insurance Reimbursement	1,088,682	816,512
Meridian Center parking fund	1,509,018	1,439,712
	<u>\$ 212,308,231</u>	<u>\$ 130,082,452</u>

Note 3: Disclosures About Fair Value of Assets

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

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Recurring Measurements

The following table presents the fair value measurements of assets recognized in the accompanying statements of net position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2021 and 2020:

At December 31, 2021					
Fair Value Measurements Using					
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV (A)
State external investment pools	\$ 20,911,705	\$ -	\$ -	\$ -	\$ 20,911,705
U.S. Treasury notes/bonds	33,450,619	33,450,619	-	-	-
Money market mutual funds	188,473,714	188,473,714	-	-	-
	242,836,038	221,924,333	-	-	20,911,705

At December 31, 2020					
Fair Value Measurements Using					
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV (A)
State external investment pools	\$ 15,262,299	\$ -	\$ -	\$ -	\$ 15,262,299
U.S. Treasury notes/bonds	33,277,157	33,277,157	-	-	-
Money market mutual funds	111,675,337	111,675,337	-	-	-
	160,214,793	144,952,494	-	-	15,262,299

(A) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the Statements of Net Position.

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Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of net position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended December 31, 2021 and 2020.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases, where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

Money market mutual funds invest in short-term debt securities and seek to provide greater returns than cash deposits. There are no unfunded commitments or restrictions on redemptions.

Investments at NAV

The State External Investment Pool (TrustIndiana) seeks to allow local units of government, as well as the State of Indiana, to invest in a common pool of investment assets that preserves the principal of the public's funds, remains highly-liquid, and maximizes the return on the investment. The Indiana Treasurer of State has been designated by statute as the administrator of the pool and the Deputy Treasurer of State maintains general oversight over the daily operation of the pool. The unit of account is each share held and the value of the CIB's position is equal to the fair value of the pool's share price multiplied by the number of shares held. There are no unfunded commitments or restrictions on redemptions.

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Note 4: Capital Assets

A summary of changes to capital assets for the year ended December 31, 2021 and 2020 follows:

	Beginning Balance January 1, 2021	Transfers and Additions	Transfers and Disposals	Ending Balance December 31, 2021
Capital assets, not being depreciated:				
Land and land improvements	\$ 129,743,132	\$ -	\$ -	\$ 129,743,132
Construction in progress	10,433,106	31,592,474	(3,152,797)	38,872,783
Total capital assets, not being depreciated	<u>140,176,238</u>	<u>31,592,474</u>	<u>(3,152,797)</u>	<u>168,615,915</u>
Capital assets, being depreciated:				
Buildings and improvements	1,317,489,132	258,060,679	(382,341)	1,575,167,470
Land improvements	6,113,315	-	(23,450)	6,089,865
Equipment, furniture and fixtures and other	118,879,235	1,248,867	-	120,128,102
Total capital assets, being depreciated	<u>1,442,481,682</u>	<u>259,309,546</u>	<u>(405,791)</u>	<u>1,701,385,437</u>
Less accumulated depreciation for:				
Buildings and improvements	(472,111,131)	(35,364,590)	149,810	(507,325,911)
Land improvements	(3,804,666)	(178,391)	-	(3,983,057)
Equipment, furniture and fixtures and other	(89,761,192)	(4,580,765)	-	(94,341,957)
Total accumulated depreciation	<u>(565,676,989)</u>	<u>(40,123,746)</u>	<u>149,810</u>	<u>(605,650,925)</u>
Total capital assets, being depreciated, net	<u>876,804,693</u>	<u>219,185,800</u>	<u>(255,981)</u>	<u>1,095,734,512</u>
Capital assets, net	<u>\$ 1,016,980,931</u>	<u>\$ 250,778,274</u>	<u>\$ (3,408,778)</u>	<u>\$ 1,264,350,427</u>
	Beginning Balance January 1, 2020	Transfers and Additions	Transfers and Disposals	Ending Balance December 31, 2020
Capital assets, not being depreciated:				
Land and land improvements	\$ 129,743,132	\$ -	\$ -	\$ 129,743,132
Construction in progress	9,502,704	4,149,405	(3,219,003)	10,433,106
Total capital assets, not being depreciated	<u>139,245,836</u>	<u>4,149,405</u>	<u>(3,219,003)</u>	<u>140,176,238</u>
Capital assets, being depreciated:				
Buildings and improvements	1,305,459,892	12,029,240	-	1,317,489,132
Land improvements	6,113,315	-	-	6,113,315
Equipment, furniture and fixtures and other	116,564,834	3,696,010	(1,381,609)	118,879,235
Total capital assets, being depreciated	<u>1,428,138,041</u>	<u>15,725,250</u>	<u>(1,381,609)</u>	<u>1,442,481,682</u>
Less accumulated depreciation for:				
Buildings and improvements	(437,395,031)	(34,716,100)	-	(472,111,131)
Land improvements	(3,626,275)	(178,391)	-	(3,804,666)
Equipment, furniture and fixtures and other	(86,367,813)	(4,549,006)	1,155,627	(89,761,192)
Total accumulated depreciation	<u>(527,389,119)</u>	<u>(39,443,497)</u>	<u>1,155,627</u>	<u>(565,676,989)</u>
Total capital assets, being depreciated, net	<u>900,748,922</u>	<u>(23,718,247)</u>	<u>(225,982)</u>	<u>876,804,693</u>
Capital assets, net	<u>\$ 1,039,994,758</u>	<u>\$ (19,568,842)</u>	<u>\$ (3,444,985)</u>	<u>\$ 1,016,980,931</u>

Accumulated depreciation includes amortization of property and equipment acquired under capital lease obligations.

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Note 5: Capital Leases Payable

Financing for a substantial portion of the CIB's capital projects has been obtained from the Indiana Finance Authority ("IFA") and the Marion County Convention and Recreational Facilities Authority ("MCCRFA") as hereafter described in greater detail.

The IFA originally issued approximately \$666,500,000 in Lease Appropriation Bonds (Series 2005A, 2007A and 2008A) for purposes of financing the costs of constructing Lucas Oil Stadium ("LOS") and approximately \$329,200,000 in Lease Appropriation Bonds (Series 2008A, 2009A and 2009B) in relation to expanding the Indiana Convention Center ("ICC Expansion"). Since then, the IFA issued multiple series of bonds to refund certain funding bonds. The IFA loaned the resulting bond proceeds to the Indiana Stadium and Convention Building Authority ("ISCBA"), which was created for the purposes of acquiring, constructing, equipping, owning, leasing and financing facilities for lease to, or for the benefit of, the CIB.

In connection with the above, 2005 legislation generally enabled an increase in the percentages and, in some cases, expanded the areas of application for certain existing excise taxes ("2005 New Excise Tax Revenues"), increased the amount of revenues to be captured within the existing Professional Sports Development Area ("2005 PSDA Revenues") and established certain new fees. The 2005 legislation and its resulting actions are further explained later in these notes.

The ISCBA leases the LOS and ICC Expansion facilities through December 31, 2040 under separate Lease Agreements ("Stadium Lease Agreement" and "Convention Center Lease Agreement") to the Indiana Office of Management and Budget ("IOMB"). The IOMB, in turn, subleases LOS and the ICC Expansion under separate Sublease Agreements ("Stadium Sublease Agreement" and "Convention Center Sublease Agreement") to the CIB.

Sublease rentals are payable solely from, and are secured exclusively by a pledge of the 2005 New Excise Tax Revenues, the 2005 PSDA Revenues and certain fees as later described in these notes, and starting in 2028, certain of the CIB's previously existing state and local tax assistance revenues. Such amounts are pledged in accordance with an Amended and Restated Stadium and Convention Special Fund Revenue Deposit Agreement between the CIB, IOMB, the ISCBA, the IFA, the Indiana State Budget Director and the Deposit Trustee. Payment by the Deposit Trustee to the Stadium Bond or Convention Center Bond Trustee for the purpose of paying sublease rental payments under IOMB-CIB the Subleases constitutes payment of the lease rentals under the ISCBA-IOMB Leases and payment of amounts due under the respective IFA-ISCBA loan agreements.

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MCCRFA was created pursuant to IC 36-10-9.1 and is authorized thereunder to acquire one or more capital improvements for the CIB or other local governments, by purchase or lease and to fund or refund indebtedness incurred on account of such capital improvements to enable the respective government to make a savings on its debt service obligations.

MCCRFA originally issued approximately \$230,705,000 in Excise Taxes Lease Rental Revenue Subordinate Bonds, Series 1997A and 1997B, to fund the construction of the then Conseco Fieldhouse and an attached garage facility. Later the name changed to Bankers Life Fieldhouse and in 2021 to Gainbridge Fieldhouse.

A number of MCCRFA bond financings and refundings have resulted under the CIB's Master Lease Agreements with MCCRFA. The results and effects of certain of these transactions are described in the paragraphs that follow.

In 2011, MCCRFA issued Excise Taxes Lease Rental Revenue Refunding Subordinate bonds, Series 2011A (the "2011A Subordinate Bonds") to refund the 1997 MCCRFA bonds.

In March 2021, the CIB caused certain financing and cash transactions to be undertaken that resulted in the funding of improvements to Gainbridge Fieldhouse, the refunding of the 2011A Subordinate Bonds related to the Gainbridge Fieldhouse, and the early retirement of the 1999A Subordinate Bonds, 2011A Senior Bonds, 2012A Senior Bonds and 2011B Senior Bonds. As part of the March 2021 financings, the CIB entered into a new Master Lease Agreement with MCCRFA for Gainbridge Fieldhouse ending on June 1, 2041. Under the 2021 Master Lease, the CIB has the option to purchase the leased facilities at a price equal to the amount required to provide for payment or redemption of all related outstanding debt obligations. Also, the CIB is obligated to pay certain expenses and all costs to operate, insure and maintain the leased facilities. The CIB's 2021 Master Lease payment obligations are payable from and secured by a pledge of certain state and local taxes to be received by the CIB. As part of the March 2021 financings, CIB revenue bonds, in the amount of \$22,925,000, were issued to fund the Gainbridge Fieldhouse improvements. During the 2019-2021 period, the CIB has entered into several significant contracts related to the ongoing improvements.

As part of the 2021 refunding, there was a deferred gain on capital lease of \$8,465,921 that is recorded as a deferred inflow as of December 31, 2021. The deferred gain is being amortized over the remaining life of the lease.

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As part of the March 2021 financings, MCCRFA issued approximately \$401,410,000 in Excise Taxes Lease Rental Revenue Bonds (Series 2021A). Lease rentals under the 2021 Master Lease are payable solely from, and are secured exclusively by a pledge of the Original Innskeeper's Tax Revenues, 1997 Innskeeper's Tax Revenues, Original Food and Beverage Tax Revenues, Original Admissions Tax Revenues, Original Auto Rental Tax Revenues, Original Sports PSDA Tax Revenues, 2009 Innskeeper's Tax Revenues, 2013 Auto Rental Tax Revenues, Hotel PSDA Tax Revenues and the Cigarette Tax Revenues. Such amounts are pledged in accordance with an Amended and Restated Revenue Deposit Agreement between the CIB and the Deposit Trustee.

Assets held under these capital leases include substantially all of the CIB's land and depreciable capital assets. See Note 4 for a breakdown of assets by major asset class.

Future minimum lease payments at December 31, 2021, together with the present value of the net minimum lease payments, are as follows:

2022	\$ 73,136,141
2023	80,323,641
2024	86,714,641
2025	93,097,141
2026	93,076,641
2027-2031	403,852,204
2032-2036	432,632,204
2037-2041	212,853,661
Total future minimum lease payments	<u>1,475,686,274</u>
Amount representing interest	<u>(443,577,574)</u>
Present value of minimum lease payments	1,032,108,700
Current portion of capital lease obligations	<u>(39,312,216)</u>
 Total long-term portion of capital lease obligations	 <u><u>\$ 992,796,484</u></u>

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Note 6: Long-Term Debt

Long-term debt of the CIB (excluding capital lease obligations) consists of the following:

Series 1999A Bonds

During 1999, the CIB issued \$25,805,000 of Excise Taxes Revenue Subordinate Bonds, Series 1999A (the “1999A Subordinate Bonds”), and \$23,800,000 of Excise Taxes Revenue Subordinate Refunding Notes, Series 1999A (the “1999 Subordinate Refunding Notes”). A portion of the proceeds from these debt issues was used to finance certain renovations and improvements to the Indiana Convention Center and the CIB’s former domed stadium facility, while the remaining proceeds were used to prepay a prior loan to the Colts. The 1999 Subordinate Refunding Notes were paid off in 2008. The 1999A Subordinate Bonds were paid off in 2021. Information regarding the Series 1999A Subordinate Bonds at December 31, 2021 and 2020 follows:

	2021	2020
Term bonds, maturing June 1, 2021. Interest at 5%, due semiannually on June 1 and December 1	\$ -	\$ 2,845,000
Unamortized discount	-	-
Total Series 1999A Subordinate Bonds	\$ -	\$ 2,845,000

Series 2021A Bond

During 2021, the CIB issued \$22,925,000 of Excise Taxes Revenue Subordinate Bonds, Series 2021A (the “2021A Bond”). Proceeds from these debt issue will be used to finance certain maintenance and technology improvements to Gainbridge Fieldhouse. Information regarding the Series 2021A Bond at December 31, 2021 and 2020 follows:

	2021	2020
Term bonds, maturing June 1, 2029. Interest at 5%, due semiannually on June 1 and December 1	\$ 22,925,000	\$ -
Unamortized premium	5,038,221	-
Total Series 2021A Bond	\$ 27,963,221	\$ -

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The debt service requirements to maturity for long-term debt of the CIB (excluding capital lease obligations) are as follows at December 31, 2021:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2022	\$ -	1,146,250	\$ 1,146,250
2023	-	1,146,250	1,146,250
2024	-	1,146,250	1,146,250
2025	-	1,146,250	1,146,250
2026	-	1,146,250	1,146,250
2027-2029	<u>22,925,000</u>	<u>2,172,875</u>	<u>25,097,875</u>
	<u>\$ 22,925,000</u>	<u>\$ 7,904,125</u>	<u>\$ 30,829,125</u>

Note 7: Changes in Long-Term Obligations

The following is a summary of long-term obligation transactions for the CIB for the years ended December 31, 2021 and 2020:

	<u>Balance January 1, 2021</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance December 31, 2021</u>	<u>Current Portion</u>
Long-term obligations					
Bonds	\$ 2,845,000	\$ 22,925,000	\$ (2,845,000)	\$ 22,925,000	\$ -
Capital Leases	850,379,782	372,998,671	(191,269,753)	1,032,108,700	39,312,216
Bond Premium	-	5,604,313	(566,092)	5,038,221	-
Net Pension Liability	5,573,534	-	(3,833,062)	1,740,472	-
Grants Payable	<u>1,750,000</u>	<u>-</u>	<u>(750,000)</u>	<u>1,000,000</u>	<u>500,000</u>
	<u>\$ 860,548,316</u>	<u>\$ 401,527,984</u>	<u>\$ (199,263,907)</u>	<u>\$ 1,062,812,393</u>	<u>\$ 39,812,216</u>
	<u>Balance January 1, 2020</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance December 31, 2020</u>	<u>Current Portion</u>
Long-term obligations					
Subordinate Bonds, Series 1999A	\$ 5,175,000	-	(2,330,000)	\$ 2,845,000	\$ 2,845,000
Capital Leases	900,836,757	7,451	(50,464,425)	850,379,782	51,333,777
Bond Discount	(2,041)	-	2,041	-	-
Net Pension Liability	6,822,643	989,037	(2,238,146)	5,573,534	-
Grants Payable	<u>2,500,000</u>	<u>-</u>	<u>(750,000)</u>	<u>1,750,000</u>	<u>750,000</u>
	<u>\$ 915,332,359</u>	<u>\$ 996,488</u>	<u>\$ (55,780,530)</u>	<u>\$ 860,548,316</u>	<u>\$ 54,928,777</u>

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Note 8: State and Local Taxes and Other Assistance

A summary of the various sources of state and local taxes and other assistance received by the CIB follows. These include certain Excise Taxes, PSDA Revenues, Ticket Fees, Specialty License Plate Fees and interlocal funding.

Excise Taxes consist of the Marion County Innkeeper's Tax, the Marion County Food and Beverage Tax, the Marion County Admissions Tax, the Marion County Supplemental Auto Rental Excise Tax, the Regional County Food and Beverage Tax and the Indiana Cigarette Tax, all of which are described in greater detail below.

Marion County Innkeeper's Tax

Since recodifications of IC 6-9-8 in 1980, an original 5% Marion County Innkeeper's Tax (the "Original Marion County Innkeeper's Tax") has been levied on every person engaged in the business of renting or furnishing, for periods of less than 30 days, any lodgings in any hotel, motel, inn, tourist camp, tourist cabin, or any other place in which lodgings are regularly furnished for a consideration. This tax is applied in addition to the Indiana Gross Retail and Use Taxes imposed under these circumstances.

The Marion County Innkeeper's Tax was increased in 1997 by an additional 1% (the "1997 Marion County Innkeeper's Tax"), in 2005 by an additional 3% (the "2005 Marion County Innkeeper's Tax") and again in 2009 (effective September 1, 2009) by an additional 1% (the "2009 Marion County Innkeeper's Tax"). In accordance with IC 6-9-8 (as amended), the 1997 Marion County Innkeeper's Tax is to be used solely to fund lease rental payments or other obligations related to convention center expansion projects.

Marion County Food and Beverage Tax

Since 1981, a 1% Marion County Food and Beverage Tax (the "Original Marion County Food and Beverage Tax") has been imposed on the gross retail income received by a retail merchant from any transaction within Marion County in which food or beverage is furnished, prepared or served. However, it does not apply to transactions exempt from Indiana Gross Retail Tax, as defined under Indiana statutes.

The Marion County Food and Beverage Tax was increased in 2005 by an additional 1% (the "2005 Marion County Food and Beverage Tax").

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Marion County Admissions Tax

Since 1997, a 5% Marion County Admissions Tax (the “Original Marion County Admissions Tax”) has been imposed on each person who pays a price of admission to certain events held in a facility financed in whole or in part by bonds or notes issued under IC 18-4-17 (before its repeal), IC 36-10-9 or IC 36-10-9.1. As stated in IC 6-9-13, the tax equals 5% of the price of admissions to such an event and is paid with the price of admission. Generally, events sponsored by educational, religious, political and charitable organizations are exempt.

The Marion County Admissions Tax was increased in 2005 by an additional 1% (the “2005 Marion County Admissions Tax”), and again in 2013 (effective March 1, 2013) by an additional 4% (the “2013 Marion County Admissions Tax”).

Marion County Supplemental Auto Rental Excise Tax

Since 1997, a 2% Marion County Supplemental Auto Rental Excise Tax (the “Original Marion County Supplemental Auto Rental Excise Tax”) has been imposed under IC 6-6-9.7 on the rental of certain passenger motor vehicles and trucks at a rate equal to 2% of the gross retail income received by a retail merchant for the rental. Certain exclusions apply.

The Marion County Supplemental Auto Rental Excise Tax was increased in 2005 by an additional 2% (the “2005 Marion County Supplemental Auto Rental Excise Tax”). Additionally, it was increased in 2013 (effective March 1, 2013) by an additional 2% (the “2013 Marion County Supplemental Auto Rental Excise Tax”).

Regional County Food and Beverage Tax

In 2005, a 1% Regional County Food and Beverage Tax was established (the “2005 Regional County Food and Beverage Tax”) by six of the counties surrounding Marion County, those being Boone, Johnson, Hamilton, Hancock, Hendricks and Shelby. The food and beverage tax, equal to 1%, is imposed on the gross retail income resulting from any transaction in which food or beverage is furnished, prepared or served by a retail merchant for consideration and for consumption at a location, or on equipment, provided by the retail merchant, including transactions in which food or beverage is served by a retail merchant off its premises. This tax is in addition to the Indiana Gross Retail Tax.

As long as there are any obligations owed by the CIB to the ISCBA or any state agency under a lease or other agreement entered into between the CIB and the ISCBA or any state agency, the CIB receives one-half of the amounts received from the 1% Regional County Food and Beverage Tax up to annual maximum of \$5 million.

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Indiana Cigarette Tax

IC 6-7 provides that the CIB shall receive \$350,000 annually from receipts of the Indiana Cigarette Tax. This tax is levied on each person who first sells, uses, consumes, handles or distributes cigarettes. The rate of tax depends upon the weight of the cigarettes and also applies to all cigarette papers, wrappers or tubes made or prepared for the purpose of making cigarettes to be sold, exchanged, bartered, given away or otherwise disposed of within Indiana.

Professional Sports Development Area Revenues

Sports PSDA. Pursuant to IC 36-7-31, the Metropolitan Development Commission of the City of Indianapolis, Indiana, and of Marion County, Indiana (the “Commission”), was permitted to establish a professional sports development area which may include any facility (a) used in the training of a team engaged in professional sports events, or (b) financed in whole or in part by notes or bonds issued by a political subdivision or issued under the CIB’s or the IFA’s enabling act and used to hold a professional sporting event (“Sports PSDA”). Certain state and local taxes generated in the Sports PSDA area are allocated to a professional sports development area fund and can be used to finance the construction and equipping of a designated capital improvement used for a professional sporting event. The taxes which may be allocated to the PSDA Fund related to the Sports PSDA include the Indiana Gross Retail Tax, the Indiana Use Tax, the Indiana Adjusted Gross Income Tax imposed on an individual, the Local Income Tax and the 2% Marion County Food and Beverage Tax as previously described (the “Sports PSDA Covered Taxes”). The capture for the Sports PSDA comes from Sports PSDA Covered Taxes generated at facilities which currently includes: (1) Gainbridge Fieldhouse, (2) the Indiana Convention Center & Lucas Oil Stadium, (3) Victory Field and (4) the Indianapolis Colts Practice Facility.

In 1997, the Commission adopted a resolution establishing the Sports PSDA and the State Budget Agency approved such resolution. All Sports PSDA Covered Taxes generated within the designated area are to be deposited into the PSDA Fund (the “Original Sports PSDA Revenues”); provided, however, that the total amount of state revenue (i.e., Indiana Gross Retail Tax, Indiana Use Tax and Indiana Adjusted Gross Income Tax) captured by the Original Sports PSDA may not exceed \$5,000,000 per year for 20 consecutive years (the “Sports PSDA State Revenue Cap”). The Original Sports PSDA Revenues were distributed to the CIB to be used to pay obligations relating to Gainbridge Fieldhouse.

In 2005, the Sports PSDA was expanded to include the Lucas Oil Stadium (“LOS”) site and the site for an expansion of the Indiana Convention Center (“ICC Expansion”) such that, commencing July 1, 2007, there may be captured in the Sports PSDA up to \$11,000,000 per year in Sports PSDA Covered Taxes comprising state revenues for up to 34 consecutive years ending December 31, 2040 (the “2005 Sports PSDA Revenues Increase”) in addition to the up to \$5,000,000 in Sports PSDA Covered Taxes comprising state revenues originally to be captured in the Sports PSDA. Such action also permitted the original \$5,000,000 per year Sports PSDA State Revenue Cap to be

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extended beyond the original 20 years (which would have expired in 2017) to January 1, 2041 (the “Post-2017 Original Sports PSDA Revenues”), so that the maximum amount of state revenue that may be captured by the Sports PSDA is \$16,000,000 per year. The Post-2017 Original Sports PSDA Revenues and the 2005 Sports PSDA Revenues Increase are collectively referred to as the 2005 Sports PSDA Revenues. The 2005 Sports PSDA Revenues are distributed to the CIB to be used to pay obligations relating to LOS and the ICC Expansion.

The Sports PSDA Covered Taxes to be collected within the Sports PSDA include the following:

Descriptions of Tax	IC Section	Current Rate
Indiana Gross Retail Tax	6-2.5-2-2	7.00% (generally)
Indiana Use Tax	6-2.5-3-3	7.00% (generally)
Indiana Adjusted Gross Income Tax for Individuals	6-3-2-1	3.23%
Marion County Local Income Tax for Individuals (resident and nonresident)	6-3.6-4-1	2.02%
Marion County Food and Beverage Tax	6-9-12-5	2.00%

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The Indiana Gross Retail Tax is imposed on all retail transactions made in Indiana. The person acquiring property in Indiana is liable for the tax, but retail merchants are responsible for collecting the tax. The Indiana Gross Retail Tax is imposed, at the time of sale, on the amount of gross retail income received by the retail merchant.

The Indiana Use Tax is imposed on the storage, use, or consumption of tangible personal property in Indiana. The Indiana Use Tax is similar to the Indiana Gross Retail Tax in that it is measured by the gross retail income received from a retail transaction and is computed using the same rates.

The Indiana Adjusted Gross Income Tax is imposed on both individuals (resident and nonresident) and corporations. The tax is applied to the adjusted gross income, as defined under Indiana statutes, of all resident individuals and to the part of the adjusted gross income derived from sources within Indiana of all nonresident individuals.

The Local Income Tax is imposed on the Indiana adjusted gross income of individual resident and nonresident county taxpayers of Marion County.

As noted previously, the Marion County Food and Beverage Tax is generally imposed on the gross retail income received by a retail merchant from any transaction within Marion County in which food or beverage is furnished, prepared or served.

The total amount of Indiana Gross Retail Tax, Indiana Use Tax and Indiana Adjusted Gross Income Tax for Individuals to be captured and deposited into the PSDA fund is limited. However, Marion County taxes are not limited.

Hotel PSDA. In 2009, pursuant to Indiana Code 36-7-31, as amended, the Commission originally adopted a resolution authorizing and approving a portion of the Marion County Professional Sports Development Area related to hotel activity (“Hotel PSDA”) and the Indiana State Budget Agency approved such resolution, which area included seven hotel facilities in downtown Indianapolis. In 2019, the Commission adopted a resolution authorizing and approving an expansion of the Hotel PSDA and the State Budget Agency approved such resolution (the “2019 Hotel PSDA Resolution”). The 2019 expanded Hotel PSDA added eight specified areas upon which are located nine additional hotel facilities in downtown Indianapolis. As of December 31, 2021, the following identified hotels were located in the Hotel PSDA, doing business under the following names and having informed Visit Indy, Inc., as to below set out number of guest rooms available as part of their operations: (a) the following seven (7) hotel facilities had their covered taxes from their activity captured under the Hotel PSDA before and after the effectiveness of the 2019 Hotel PSDA Resolution: (1) Hyatt Regency Indianapolis (with approximately 499 guest rooms), (2) The Westin Indianapolis (with approximately 575 guest rooms), (3) Indianapolis Marriott Downtown (with approximately 650 guest rooms), (4) JW Marriott Indianapolis (with approximately 1,013 guest rooms), (5) Fairfield Inn & Suites by Marriott

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Indianapolis Downtown (with approximately 168 guest rooms), (6) Courtyard by Marriott Indianapolis Downtown (with approximately 297 guest rooms), and (7) SpringHill Suites by Marriott Indianapolis Downtown (with approximately 156 guest rooms); and (b) the following nine (9) hotel facilities had their covered taxes from their activity captured under the Hotel PSDA in effect after the effectiveness of the 2019 Hotel PSDA Resolution: (1) Hyatt Place and Hyatt House (with approximately 316 guest rooms), (2) Crowne Plaza Indianapolis - Downtown - Union Station (with approximately 273 guest rooms), (3) Omni Severin Hotel (with approximately 424 guest rooms), (4) Embassy Suites by Hilton Indianapolis Downtown (with approximately 360 guest rooms), (5) Conrad Indianapolis (with approximately 247 guest rooms), (6) Hilton Indianapolis Hotel & Suites (with approximately 352 guest rooms), (7) Sheraton Indianapolis City Centre Hotel (with approximately 378 guest rooms), (8) The Alexander (with approximately 209 guest rooms), and (9) Le Méridien Indianapolis (with approximately 100 guest rooms). Prior to the effectiveness of the 2019 Hotel PSDA Resolution, the maximum annual amount of covered taxes permitted by state law to be captured under the Hotel PSDA was limited to an \$8,000,000 per year cap in any State fiscal year ending June 30 (“SFY”) during which the original Hotel PSDA resolution was effective. Following the effectiveness of the 2019 Hotel PSDA Resolution, the maximum annual amount of covered taxes permitted by state law to be captured under the Hotel PSDA is limited as follows: (a) \$8,000,000 per year in the SFYs ending June 30, 2020 and 2021; (b) \$17,000,000 in the SFY ending June 30, 2022; (c) \$20,000,000 in the SFY ending June 30, 2023; (d) \$24,000,000 per year in the SFYs ending June 30, 2024 through and including 2033; and (e) \$26,000,000 per year in the SFYs ending June 30, 2034 through and including 2041.

The Hotel Covered Taxes to be collected within the Hotel PSDA (“Hotel PSDA Revenue”) include the following:

Descriptions of Tax	IC Section	Current Rate
Indiana Gross Retail Tax	6-2.5-2-2	7.00% (generally)
Indiana Use Tax	6-2.5-3-3	7.00% (generally)
Indiana Adjusted Gross Income Tax for Individuals	6-3-2-1	3.23%
Marion County Local Income Tax for Individuals (resident and nonresident)	6-3.6-4-1	2.02%
Marion County Food and Beverage Tax	6-9-12-5	2.00%

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The following table sets forth the amount of covered taxes captured under the Hotel PSDA and received by the Board on a monthly basis for the calendar years indicated:

<u>Month</u>	<u>2021</u>	<u>2020</u>
Jan	\$495,076	\$ -
Feb	527,879	-
Mar	1,218,475	-
April	802,176	-
May	990,198	-
June	920,797	-
July	1,031,655	396,044
Aug	1,449,697	345,455
Sept	1,434,571	343,818
Oct	1,735,456	314,347
Nov	1,520,856	309,906
Dec	<u>1,735,000</u>	<u>228,201</u>
CY 12/31 Total	<u>\$13,384,400</u>	<u>\$1,937,771</u>

Specialty License Plate Fees

The Indiana Bureau of Motor Vehicles issues a National Football League franchised football team license plate as a specialty group recognition license plate, featuring the name and logo of the Indianapolis Colts. An annual fee of twenty dollars (\$20) is charged for the license plate in addition to standard license plate fees and is collected by the Indiana Bureau of Motor Vehicles at the time the plate is sold.

Interlocal Agreement

In 2010, an Interlocal Cooperation Agreement was established pursuant to which the Metropolitan Development Commission of Marion County, Indiana, acting in its capacity as the Redevelopment Commission of the City of Indianapolis, Indiana (the “Redevelopment Commission”), provides \$8,000,000 of funding annually to the CIB to further their mutual purposes, including to better assure the CIB’s funding sources for Visit Indy, Inc. Visit Indy, Inc. is an important body through which the convention and visitor industry and the commercial, industrial and cultural interests of Indianapolis and its citizens are promoted and publicized, including the CIB’s capital improvements. The CIB received \$8,000,000 of funding in 2021 and 2020. The agreement renews annually and assumes the same terms and level of funding, subject to certain factors, including, the availability of funds, and unless either party gives a six-month termination notice prior to the end of the annual cycle.

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In January 2021, the CIB entered into an agreement with the Consolidated City of Indianapolis and Marion County, Indiana (the “Consolidated City”), which anticipates an expansion of the Indiana Convention Center on the Pan Am Plaza site, directly across the street from the existing Indiana Convention Center, to include an approximately 50,000 square foot ballroom, additional meeting space and common facilities. The expansion is to be funded by the Consolidated City causing the Metropolitan Development Commission of the Consolidated City to issue tax increment financing bonds (the “TIF bonds”). While the TIF bonds are not going to be payable from CIB revenues, the Interlocal Agreement funding of \$8,000,000 may be reduced in connection with the issuance of the TIF Bonds.

In connection with a Public Safety Support Agreement dated March 1, 2013, between the CIB and the Consolidated City of Indianapolis-Marion County, the CIB paid to the Consolidated City of Indianapolis-Marion County 100% of the revenue from these increases for the first twelve months the increases were in effect. Thereafter, the CIB is to pay to the Consolidated City of Indianapolis-Marion County 25% of the revenue from these increases, but not to exceed \$3,000,000 annually. The term of the Public Safety Support Agreement extends to February 28, 2025 and thereafter automatically renews for additional four-year periods until terminated.

Restrictions on Revenues

The 2009 Marion County Innkeeper’s Tax receipts, 2013 Marion County Admissions Tax receipts and 2013 Marion County Supplemental Auto Rental Excise Tax receipts, and the Hotel PSDA Revenue, are to be distributed to the CIB and are restricted to (i) paying usual and customary operating expenses with respect to the capital improvements that are owned, leased, or operated by the CIB, or (ii) pledging money therein to secure and provide for the payment of bond or lease obligations of the CIB related to the construction or equipping of a capital improvement that is used for a professional sporting event or convention, including by a deposit or transfer of revenues into the capital improvement bond fund under IC 36-10-9-11.

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As of March 1, 2021, the CIB had entered into a Fifth Amended and Restated Capital Improvement Bond Fund Revenue Deposit Agreement, with The Bank of New York Mellon Trust Company, N.A., as deposit trustee (the “Local Revenue Deposit Agreement”), pursuant to which the Original Marion County Innkeeper’s Tax receipts, 1997 Marion County Innkeeper’s Tax receipts, 2009 Marion county Innkeeper’s Tax receipts, Original Marion County Food and Beverage Tax receipts, Original Marion County Admissions Tax receipts, Original Marion County Supplemental Auto Rental Excise Tax receipts, 2013 Marion County Supplemental Auto rental Excise Tax receipts, CIB’s Indiana Cigarette Tax revenues, Original Sports PSDA Revenues and Hotel PSDA Revenue (collectively, the “Local Revenue Deposit Agreement Pledged Revenues”), as distributed to the CIB, are currently required to be used to pay its outstanding obligations (other than those relating to LOS and the ICC Expansion) and otherwise is made available for its operating purposes subject to applicable requirements of law.

As of December 7, 2010, the CIB had entered into a Restated Stadium and Convention Special Fund Revenue Deposit Agreement with the Indiana Stadium and Convention Building Authority, Indiana Office of Management and Budget, Indiana Finance Authority, the Budget Director of the State of Indiana and The Bank of New York Mellon Trust Company, N.A., as deposit trustee (the “State Revenue Deposit Agreement”), pursuant to which the 2005 Marion County Innkeeper’s Tax receipts, 2005 Marion County Food and Beverage Tax receipts, 2005 Marion County Admissions Tax receipts, 2005 Marion County Supplemental Auto Rental Excise Tax receipts, 2005 Regional County Food and Beverage Tax receipts, 2005 Sports PSDA Revenues, Specialty License Plate Fees and, then starting in 2028, certain of the CIB’s original state and local assistance tax revenues (collectively, the “State Revenue Deposit Agreement Pledged Revenues”), are to be distributed to the CIB and used to pay obligations relating to LOS and the ICC Expansion subject to applicable requirements of law.

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Summary of State and Local Taxes and Other Assistance

State and local taxes and other assistance received or accrued by the CIB in 2021 and 2020 include the following components:

	<u>2021</u>	<u>2020</u>
<u>Local Revenue Deposit Agreement Pledged Revenues</u>		
Original Marion County Food and Beverage Tax (1%)	\$ 26,884,387	\$ 19,900,147
Original Marion County Innkeeper's Tax (5%)	23,027,684	12,560,891
1997 Marion County Innkeeper's Tax (1%)	4,605,537	2,512,178
Original Marion County Supplemental Auto Rental Excise Tax (2%)	2,629,198	1,830,964
Original Marion County Admissions Tax (5%)	4,016,939	2,670,290
CIB's Indiana Cigarette Tax Revenues	350,000	350,000
Original Sports PSDA Revenue	5,063,196	4,888,495
2009 Marion County Innkeeper's Tax (1%)	4,605,537	2,512,178
2013 Marion County Supplemental Auto Rental Excise tax (2%)	2,629,198	1,830,964
Hotel PSDA Revenue	13,384,400	1,937,771
Total Local Revenue Deposit Agreement Pledged Revenues	<u>87,196,076</u>	<u>50,993,878</u>
<u>State Revenue Deposit Agreement Pledged Revenues</u>		
2005 Marion County Food and Beverage Tax (1%)	26,884,387	19,900,145
2005 Regional County Food and Beverage Tax (1%)	5,000,000	5,000,000
2005 Marion County Innkeeper's Tax (3%)	13,816,611	7,536,535
2005 Marion County Supplemental Auto Rental Excise tax (2%)	2,629,198	1,830,964
2005 Marion County Admissions Tax (1%)	803,388	682,911
2005 Sports PSDA tax allocation	15,481,946	12,979,542
Specialty License Plate Fees	448,480	458,140
Total State Revenue Deposit Agreement Pledged Revenues	<u>65,064,010</u>	<u>48,388,237</u>
<u>Other Revenues</u>		
2013 Marion County Admissions Tax (4%)	3,213,551	2,136,232
Interlocal Funding Agreement	8,000,000	8,000,000
Total Other Revenues	<u>11,213,551</u>	<u>10,136,232</u>
Total State and Local Taxes and Other Assistance	<u>\$ 163,473,637</u>	<u>\$ 109,518,347</u>

Total lease rental and other debt obligations paid with state and local taxes and fees for the year ended December 31, 2021 and 2020 amounted to \$79,758,472 and \$90,990,253, respectively.

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Note 9: Agreements with Pacers Basketball, LLC

During 1997, the CIB approved new Operating and Financial Agreements with Pacers Basketball, LLC (“Pacers”) that, among other things, governed the use of Gainbridge Fieldhouse (formerly known as Bankers Life Fieldhouse and Conseco Fieldhouse). The agreements had a twenty-year initial term, commencing in 1999, with ten five-year extension options. In connection with these agreements, the Pacers received revenues from Fieldhouse operations, naming rights, signage, advertising and broadcast revenues and were responsible for making daily repairs to keep the facility operational. The CIB, however, was responsible for major repairs on the facility.

The Financial Agreement provided for targeted profitability for the Pacers. If this target was not reached, the CIB was required to reimburse the Pacers for certain operating expenses. In addition, the Pacers remained obligated, upon early termination of the Financial Agreement, to repay the CIB for advances made through 1999 for utility and maintenance costs of the CIB’s previous arena facility, Market Square Arena. At December 31, 2021 and 2020, the outstanding unamortized balance of advances aggregated \$2,390,008 and \$3,186,677, respectively.

In 2012 and 2010, the CIB, MCCRFA and the Pacers entered into amendments to the Operating Agreement which provided various amendatory and additional covenants. Under these amendments, the CIB agreed to provide three noninterest-bearing operating loans to the Pacers, which totaled \$40,000,000. The loans were subject to certain approval, repayment and forgiveness provisions. The amendments also required the CIB to make capital improvements to Gainbridge Fieldhouse of up to \$3,500,000.

During 2014, the CIB signed an Amended and Restated Operating Agreement with MCCRFA, Pacers Basketball, LLC and certain entities related to Pacers Basketball, LLC. This agreement, as further amended in 2015, supersedes the original Operating and Financial Agreements and related amendments. The initial term of the Amended and Restated Operating Agreement expires in 2024, with the Pacers possessing a unilateral option to extend the agreement for one year. The Amended and Restated Operating Agreement provides generally that the Pacers may terminate the agreement under certain circumstances as follows: (i) CIB’s failure to obtain, prior to any fiscal year, approval of an annual budget or other appropriation sufficient to satisfy its obligations under the Amended and Restated Operating Agreement, including its obligation to pay certain operating expense reimbursements (approximately \$7,100,000 in year one with 3% annual increases), pay certain operating expense items, pay the video/sound system license fee (approximately \$923,000 per year), fund its obligations with respect to scheduled capital repairs and replacements (aggregating \$7,000,000) and fund its obligations with respect to refresh improvements (aggregating \$26,500,000); (ii) CIB’s failure to pay (after receiving a final appropriation therefor) any operating expense reimbursements, operating expense items or video/sound system license for which it is responsible or the amount of any final non-appealable judgment rendered against the CIB under the Amended and Restated Operating Agreement; (iii) certain circumstances involving eminent domain, damage or destruction of the Fieldhouse; (iv) breach of the Pacers right to

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exclusively possess and operate the Fieldhouse; (v) default under the Fieldhouse lease related to the MCCRFA bonds that result in termination of such lease or possession by MCCRFA; (vi) CIB's failure to honor any indemnity obligation under the Amended and Restated Operating Agreement or Parking Agreement and such obligation is found by a court to be unenforceable; (vii) CIB's or MCCRFA's failure to fulfill any material obligation under the Amended and Restated Operating Agreement or the related Parking Agreement and such obligation is found by a court to be unenforceable; (viii) certain circumstances following the death of an individual as named in the agreement under which certain Pacers loans are called or matured, the Pacers are unable to obtain replacement financing on a non-recourse basis (with the assistance of the CIB if it so chooses) and the CIB does not successfully execute its right of first offer; (ix) certain circumstances under which the NBA ceases to exist and the Pacers do not join a successor or replacement professional basketball league.

Additionally, the operating agreement provides that a sale of shares, which would constitute a controlling interest in the Pacers, or the sale of substantially all of the assets of the Pacers, is subject to the CIB's right of first refusal and, after the sale, the Pacers (or buyer, if sale of assets) will remain bound by the Amended and Restated Operating Agreement.

The Amended and Restated Operating Agreement also provides for scheduled annual forgiveness of previous operating loans that aggregated \$40,000,000 to the Pacers, so long as no event of default remains outstanding. At December 31, 2021 and 2020, the outstanding note receivable balance was \$6,000,000 and \$10,000,000, respectively. During 2021 and 2020, \$4,000,000 and \$4,000,000 of this note was forgiven by the CIB, respectively, in accordance with a mutually agreed-upon amortization schedule.

During 2015, the CIB entered into a Training Facility Use Agreement with Pacers Training Center, Inc. (an affiliate of the Pacers). This agreement grants Pacers Training Center, Inc. use of certain land, easements and existing improvements owned by CIB so that the Pacers may construct a state-of-the-art training and medical office facility that will facilitate development of downtown Indianapolis and the use of the Fieldhouse in furtherance of municipal purposes. The initial term of this agreement is 40 years at \$1 per year, effective December 14, 2015 with one ten year renewal option. All maintenance costs will be the responsibility of Pacers Training Center, Inc., with the exception of maintaining a vehicular ramp, which will be the responsibility of the CIB. Upon the occurrence of a Termination Event or Special Termination Event, as defined in the Training Facility Use Agreement, the CIB may elect to exercise a purchase option on the facility. Additionally, under a Termination Event, the CIB retains an Occupancy Option that would provide for the surrender of all or a portion of the facility to the CIB in return for an annual occupancy fee.

On April 17, 2019, the CIB signed a Second Amended and Restated Operating Agreement with MCCRFA, Pacers Basketball, LLC and certain entities related to Pacers Basketball, LLC. This agreement supersedes the original Operating and Financial Agreements and related amendments. The initial term of the Second Amended and Restated Operating Agreement expires in 2044, with the Pacers possessing a unilateral option to extend the agreement for one year and the Pacers and CIB possessing two mutual extension options. The Second Amended and Restated Operating

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Agreement provides generally that the Pacers may terminate the agreement under certain circumstances as follows: (i) CIB's failure to obtain, prior to any fiscal year, approval of an annual budget or other appropriation sufficient to satisfy its obligations under the Second Amended and Restated Operating Agreement, including its obligation to pay certain operating expense reimbursements (approximately \$12,500,000 in year one with a 4.6% increase after six years), pay certain operating expense items, pay the video/sound system license fee (approximately \$923,000 per year), fund its obligations with respect to scheduled capital repairs and replacements (aggregating \$17,624,310), fund its obligations with respect to refresh improvements (aggregating \$296,641,331) and fund its obligations with respect to technology improvements (aggregating \$120,031,875); (ii) CIB's failure to pay (after receiving a final appropriation therefor) any operating expense reimbursements, operating expense items or video/sound system license for which it is responsible or the amount of any final non-appealable judgment rendered against the CIB under the Second Amended and Restated Operating Agreement; (iii) certain circumstances involving eminent domain, damage or destruction of the Fieldhouse; (iv) breach of the Pacers right to exclusively possess and operate the Fieldhouse; (v) default under the Fieldhouse lease related to the MCCRFA bonds that result in termination of such lease or possession by MCCRFA; (vi) CIB's failure to honor any indemnity obligation under the Second Amended and Restated Operating Agreement or Parking Agreement and such obligation is found by a court to be unenforceable; (vii) CIB's or MCCRFA's failure to fulfill any material obligation under the Second Amended and Restated Operating Agreement or the related Parking Agreement and such obligation is found by a court to be unenforceable; (viii) certain circumstances under which the NBA ceases to exist and the Pacers do not join a successor or replacement professional basketball league.

The Second Amended and Restated Operating Agreement also provides for scheduled annual forgiveness of previous operating loans that aggregated \$40,000,000 to the Pacers, so long as no event of default remains outstanding. As of the Execution Date the outstanding note receivable balance was \$18,000,000 and the balance as of December 31, 2021 was \$6,000,000.

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Note 10: Lease Agreement with the Indianapolis Colts

Effective September 1, 2005, the CIB and the Colts entered into a lease agreement (the “Colts Lease Agreement”). Under the Colts Lease Agreement, the CIB is to receive \$250,000 annually from the Colts during the term of the agreement, provided that the Colts play at least ten pre-season, regular season or post-season games in Lucas Oil Stadium. If the Colts do not play at least ten games in the Stadium in any given NFL season, the annual rent will be reduced by \$25,000 for each game below the ten-game minimum that is not played in Lucas Oil Stadium. Also, the Colts agreed to reimburse the CIB for any Day-of-Game Personnel Expenses (as defined in the Colts Lease Agreement). The CIB, in turn, agreed to reimburse the Colts for all ordinary and reasonable Day-of-Game Expenses (as defined in the Colts Lease Agreement). The CIB also agreed to pay the Colts \$3,500,000 of annual revenues from Non-Colts Events (as defined in the Colts Lease Agreement) held at the Stadium. The Colts Lease Agreement expires on August 31, 2038. However, in the event the Colts are not among the top five NFL teams in total gross operating revenues for the 2030 fiscal year, the Colts have the right to terminate the lease without cause at their sole discretion effective as of August 31, 2035.

Contractual Undertaking

During 2007, the Colts undertook a \$34,000,000 loan through the NFL’s G-3 program and a \$66,000,000 loan through a series of transactions involving fixed rate bonds, with a par amount of \$74,050,000, issued by the City of Indianapolis (the “City’s Colts Loan”) and the Indianapolis Local Public Improvement Bond Bank (the “Bond Bank”) to finance its commitment. To secure the Bond Bank’s bonds issued as part of the City’s Colts Loan, the CIB entered into a Contractual Undertaking (“Undertaking”), secured by a subordinate pledge on certain Original Excise Tax Revenues and the Indiana Cigarette Tax Revenues of the CIB, which would require payments to the Bond Bank by the CIB if the Colts fail to timely repay the City’s Colts Loan. The Colts are obligated to pay the City’s Colts Loan with interest such that no payments are anticipated on such Undertaking by the CIB. The Undertaking remains in effect until all of the associated Bond Bank bonds, the term of which extend through 2035, have been paid in full. The CIB’s obligation with regard to this Undertaking is not subject to acceleration, except as therein provided, and is treated as debt of the CIB with regard to its legal debt limit. The CIB is subrogated to the rights of the Bond Bank and the City if it is required to make any payments in connection with this Undertaking. There is no right of set-off for amounts the CIB pays to the Colts under the Colts Lease Agreement, if the Colts do not make a loan payment. However, if the CIB fails to pay amounts due under the Colts Lease Agreement, the Colts may offset such amounts against its required loan payments. The total amount subject to the Undertaking at December 31, 2021 and 2020, is approximately \$57,635,000 and \$59,750,000, respectively.

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Note 11: Baseball Facility

In 1994, the CIB entered into an agreement to lease (“Ground Lease”) certain real estate from the Indiana White River State Park Development Commission (“WRSP”), a State agency. The CIB constructed Victory Field, a professional baseball facility, on this land. The initial lease period of the Ground Lease commenced December 1, 1994, and expired March 31, 2016. Upon expiration of the initial lease term, ownership of Victory Field assets (net book value of \$13.8 million) reverted to WRSP.

In November 2015, the CIB entered into a new lease with WRSP for the real estate and all associated improvements thereon, including the professional baseball facility (collectively, the “Leased Premises”), and concurrently entered into a new sublease for the Leased Premises with the Indians, with both having initial terms commencing on April 1, 2016, and expiring March 31, 2036. The lease between the CIB and WRSP allows for extensions, provided that in no event shall the lease term and all extensions exceed in total 99 years. The sublease between the CIB and the Indians allows for up to four five-year extensions.

Under the new sublease, the Indians are not obligated to pay rent to the CIB during the initial term, and the CIB is not obligated to pay rent to WRSP. Over the first four years of the new sublease, the CIB committed to make up to \$2 million per year of capital repair, replacement and improvement projects to the Leased Premises, up to an aggregate maximum of \$6 million. The \$6 million commitment of the CIB was reached in 2019. The Indians are responsible for all operating costs of the Leased Premises and are also entitled to all revenue received from Indians events. Repair, replacement and maintenance costs for the Leased Premises are shared by the CIB and the Indians, as more specifically defined in the sublease agreement.

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Note 12: Hudnut Commons

The CIB and the City entered into agreements with developers in 1986 to construct and operate the Hudnut Commons (an open, public landscaped area), a parking facility beneath the Hudnut Commons and a convention hotel. The construction of the Hudnut Commons was funded by \$6,300,000 of private grants. The developers funded construction of the underground parking facility and the hotel. In 1988, the CIB obtained a leasehold interest in the garage and thereupon became the lessor in a long-term lease arrangement for the operation of the garage facility.

During 2004, the CIB, in conjunction with the City, determined that it was in the best interests of the City and Marion County, to allow for the construction of a new, high-rise, corporate headquarters facility on a portion of the existing Hudnut Commons site. The CIB entered into a Joint Development Agreement with the Department of Metropolitan Development of the Consolidated City of Indianapolis-Marion County (“DMD”) and an internationally known retail mall developer that generally provides the framework for various ancillary agreements governing the ownership, use and operation of the Hudnut Commons site and its associated underground parking garage. In short, the various agreements govern the transfer from the CIB to DMD of certain rights and interests related to the Hudnut Commons surface improvements and all air rights above the surface of such property, together with approximately one-half of the underground Hudnut Commons parking garage.

The CIB generally retains responsibility for one-third of all operating costs associated with the maintenance of the entire garage and for any necessary capital improvements to the Hudnut Commons site and one-half of the parking garage transferred to DMD. These responsibilities are more fully described in a separate Operating Agreement between the CIB and DMD and in the Second and Third Amendment and Restatement of Lease between the CIB and the garage tenant and operator. Both of these agreements have a term of 99 years, ending in 2105. In return for accepting these responsibilities, the CIB continues to receive a portion of all rental payments and/or Monthly Parking Allowance Payments, as defined in the agreements.

Note 13: Risk Management

The CIB is exposed to various risks of loss related to theft of, damage to and destruction of assets, as well as torts and natural disasters. The CIB purchases commercial insurance policies for such risks of loss. Certain of these policies allow for deductibles, which range from \$100 to \$250,000 per occurrence. Settled claims have not exceeded this commercial coverage in any of the past three years.

The CIB has elected to participate in a self-insured high-deductible health insurance plan that is offered to eligible current employees. There is a \$500,000 stop-loss coverage for each employee per annum. The CIB has contracted with a third party to service its health insurance claims. The CIB records a liability for the estimated outstanding claims at year-end, which is included in accounts payable in the Statements of Net Position. The liability at December 31, 2021 and 2020 was \$439,413 and \$0 respectively.

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Changes in the balance of claims incurred and paid during the past two years:

	<u>2021</u>	<u>2020</u>
Overpaid/(Underpaid) claims, beginning of fiscal year	\$ 207,899	\$ 153,008
Incurred claims and fees	(2,485,945)	(1,810,288)
Premiums paid	1,838,633	1,865,179
Overpaid/(Underpaid) claims, end of fiscal year	<u>\$ (439,413)</u>	<u>\$ 207,899</u>

Note 14: Retirement Plan

Plan Description

The CIB contributes to the Indiana Public Employees' Retirement Fund ("PERF"), a cost-sharing multiple-employer defined-benefit plan established in accordance with IC 5-10.3. PERF is administered by the Indiana Public Retirement System ("INPRS") and is governed by the INPRS Board of Trustees ("INPRS Board"). PERF provides retirement, disability and survivor benefits to full-time employees of the State of Indiana not covered by another plan, those political subdivisions that elect to participate in the retirement plan and certain INPRS employees. Substantially all of the CIB's full-time employees are eligible to participate in this plan.

INPRS issues a publicly available financial report that includes financial statements and required supplementary information for PERF, and can be found at <http://www.inprs.in.gov/>. This report may also be obtained by writing to Indiana Public Retirement System, One North Capitol, Suite 001, Indianapolis, Indiana 46204, or by calling 844-464-6777.

There are two tiers to the PERF plan. The first is the Public Employee's Defined Benefit Plan ("PERF Hybrid Plan") and the second is the My Choice: Retirement Savings Plan for Public Employees ("My Choice"). During both 2021 and 2020, the CIB did not participate in the My Choice Plan.

The PERF Hybrid Plan was established by the Indiana Legislature in 1945 and is governed by the INPRS Board of Trustees in accordance with Indiana Code (IC) 5-10.2, IC5-10.3, and IC 5-10.5. There are two aspects to the PERF Hybrid Plan defined-benefit structure. The first portion is PERF DB, the monthly defined-benefit pension that is funded by the employer. The second portion of the PERF Hybrid Plan benefit structure is the Public Employees' Hybrid Members Defined Contribution Account ("DC Account"), formerly known as the Annuity Savings Account ("ASA"), which supplements the defined-benefit at retirement.

Funding Policy

The funding policies of INPRS provide for actuarially determined periodic contributions at rates that, for individual employees, increase gradually over time so that sufficient assets will be available to pay benefits when due.

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The employer defined-benefit contribution rate is based on an actuarial valuation and is adopted, and may be amended, by the INPRS Board. For both 2021 and 2020, the CIB contributed 11.2% of employee compensation to the plan. The DC account consists of the employee contribution, which is set by statute at 3% of compensation, as defined by Indiana statutes, plus the interest/earnings or losses credited to the employee's account. The employer may choose to make the contributions on behalf of its participating employees, which the CIB has elected to do. In addition, under certain circumstances, employees may elect to make additional voluntary contributions of up to 10% of their compensation into their DC account. An employee's contribution and interest credits belong to the employee and do not belong to the state or the CIB. Investments in the members' DC accounts are self-directed, as participants direct the investment of their account balances among eight investment options, with varying degrees of risk and return potential. Members may direct changes to their investment fund allocations daily and investments are reported at fair value.

Retirement Benefits

The PERF Hybrid Plan retirement benefit consists of the sum of a defined pension benefit provided by employer contributions plus the amount credited to the employee's DC account. Retirement benefits vest after ten years of creditable service. The vesting period is eight years for certain elected officials. Employees are immediately vested in their DC account. At retirement, an employee may choose to receive a lump-sum payment of the amount credited to the employee's DC account, receive the amount as an annuity, rollover the amount to another eligible retirement plan, or leave the contributions invested with INPRS.

Vested employees leaving a covered position, who wait 30 days after termination, may withdraw their DC account and will not forfeit creditable service or a full retirement benefit. However, if an employee is eligible for a full retirement at the time of the withdrawal request, he/she will have to begin drawing his/her pension benefit in order to withdraw the DC account. A non-vested employee who terminates employment prior to retirement may withdraw his/ her ASA after 30 days, but by doing so, forfeits his/her creditable service. An employee who returns to covered service and works no less than six (6) months in a covered position may reclaim his/her forfeited creditable service.

An employee who has reached: (1) age 65 and has at least 10 years of creditable service; (2) age 60 and has at least 15 years of creditable service; or (3) at least age 55 and whose age plus number of years of creditable service is at least 85 is eligible for normal retirement and, as such, is entitled to 100% of the pension benefit component. This annual pension benefit is equal to 1.10% times the average annual compensation times the number of years of creditable service. The average annual compensation in this calculation uses the 20 calendar quarters of creditable service in which the employee's annual compensation was the highest. All 20 calendar quarters do not have to be continuous, but they must be in groups of four consecutive calendar quarters. The same calendar quarter may not be included in two different groups. Employee contributions paid by the employer on behalf of the employee and severance pay up to \$2,000 are included as part of the employee's salary.

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An employee who has reached at least age 50 and has at least 15 years of creditable service is eligible for early retirement with a reduced pension. An employee retiring early receives a percentage of the normal annual pension benefit. The percentage of the pension benefit at retirement remains the same for the employee's lifetime. For age 59, the early retirement percentage of the normal annual pension benefit is 89%. This amount is reduced five percentage points per year (e.g., age 58 is 84%) to age 50 being 44%.

The monthly pension benefits for employees in pay status may be increased periodically as cost of living adjustments ("COLA"). Such increases are not guaranteed by statute and have historically been provided on an "ad hoc" basis and can only be granted by the Indiana General Assembly.

Disability and Survivor Benefits

The PERF Hybrid Plan also provides disability and survivor benefits. An employee who has at least five years of creditable service and becomes disabled while in active service, on FMLA leave, receiving workers' compensation benefits or receiving employer-provided disability insurance benefits may retire for the duration of the disability, if the employee has qualified for social security disability benefits and has furnished proof of the qualification. The disability benefit is calculated the same as that for a normal retirement without reduction for early retirement. The minimum benefit is \$180 per month, or the actuarial equivalent.

Upon the death in service of an employee with 15 or more years of creditable service as of January 1, 2007, a survivor benefit may be paid to the surviving spouse to whom the employee had been married for two or more years, or surviving dependent children under the age of 18. This payment is equal to the benefit which would have been payable to a beneficiary if the employee had retired at age 50 or at death, whichever is later, under an effective election of the joint and survivor option available for retirement benefits. A surviving spouse or surviving dependent children are also entitled to a survivor benefit upon the death in service after January 1, 2007, of an employee who was at least 65 years of age and had at least 10 but not more than 14 years of creditable service. The authority to establish or amend benefit provisions of PERF rests with the Indiana General Assembly.

Contributions

Employer contribution rates are adopted annually by the INPRS Board for PERF. The contributions are actuarially determined based on the funding policy, actuarial assumptions and actuarial methods established by the INPRS Board. Contributions determined by the actuarial valuation become effective either 12 or 18 months after the valuation date, depending on the applicable employer. In the case of the CIB, contribution rates and amounts determined by the June 30, 2021 actuarial valuation and adopted by the INPRS Board therefore become effective on January 1, 2022. The CIB's contractually required contribution rate for both 2021 and 2020 was 11.2% of annual payroll, actuarially determined as an amount that is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended December 31, 2021 and 2020, the CIB's actual contributions made were \$1,031,125 and \$1,112,672, respectively.

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Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2021 and 2020, the CIB reported a liability of \$1,740,472 and \$5,573,534, respectively, for its proportionate share of PERF's net pension liability. The net pension liabilities were measured as of June 30, 2021, and June 30, 2020, respectively. In each instance, the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of those respective dates. Member census data for the year preceding the measurement period was used in developing each actuarial valuation. Standard actuarial roll forward techniques were then used to project the total pension liability to the measurement date. Wages reported by the CIB relative to the collective wages of the plan served as the basis to determine the CIB's proportionate share. This basis of allocation is consistent with the manner in which contributions to the pension plan are determined. At June 30, 2021, the CIB's proportion was 0.13227%, which was a decrease of 0.0523% from its proportion measured as of June 30, 2020.

For the years ended December 31, 2021 and 2020, the CIB recognized pension expense (credit) of (\$936,227) and \$321,843, respectively. At December 31, 2021 and 2020, the CIB reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>At December 31, 2021</u>		<u>At December 31, 2020</u>	
	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Differences between expected and actual experience	\$ 59,529	\$ 34,752	\$ 98,747	\$ 74,832
Net difference between projected and actual earnings on pension plan investments	-	2,259,844	477,004	-
Changes in assumptions	875,469	390,943	-	1,161,291
Changes in proportion and differences between the CIB's contribution and proportionate share of contributions	5,438	1,730,200	9,157	681,753
CIB's contributions subsequent to the measurement date	528,654	-	469,762	-
Total	<u>\$ 1,469,090</u>	<u>\$ 4,415,739</u>	<u>\$ 1,054,670</u>	<u>\$ 1,917,876</u>

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At December 31, 2021 and 2020, the CIB reported \$528,654 and \$469,762, respectively, as deferred outflows of resources related to pensions resulting from CIB's contributions subsequent to the measurement date that will be recognized as a reduction of the net pension liability in the following fiscal year. Other amounts reported as net deferred outflows of resources at December 31, 2021, related to pensions will be recognized in pension expense as follows:

2022		\$ (1,177,462)
2023		(1,032,411)
2024		(619,457)
2025		(645,973)
		\$ (3,475,303)

Actuarial Assumptions

The total pension liabilities in the June 30, 2021 and 2020 actuarial valuations were determined using the following actuarial assumptions, applied to all periods included in the measurement:

Mortality tables for healthy members were based on the RP-2014 Total Data Set Mortality Table and mortality tables for disabled members were based on the RP-2014 Disabled Mortality Table, with Social Security Administration generational improvement scale from 2014.

The actuarial assumptions used in the June 30, 2021 and June 30, 2020 valuations were based on the results of an actuarial experience study performed for the period June 30, 2014 through June 30, 2019.

2021 Assumptions

Inflation	2.00%
Salary increases	2.65% - 8.65% average, including inflation
Long-term expected rate of return	6.25%, net of pension plan investment expense
Ad hoc cost of living adjustments	2022-2023 - 13th check, 2024-2033 - 0.40%, 2034-2038 - 0.50% 2039 and on - 0.60%

2020 Assumptions

Inflation	2.25%
Salary increases	2.75% - 8.75% average, including inflation
Long-term expected rate of return	6.75%, net of pension plan investment expense
Ad hoc cost of living adjustments	2021-2022 - 13th check, 2023-2033 - 0.40%, 2034-2038 - 0.50% 2039 and on - 0.60%

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The long-term expected rate of return on pension plan investments was determined by using a building-block approach and assumes a time horizon, as defined in the INPRS Investment Policy Statement. A forecasted rate of inflation serves as the baseline for the return expectation. Various real return premiums over the baseline inflation rate have been established for each asset class. The long-term expected nominal rate of return has been determined by calculating a weighted-average of the expected real return premiums for each asset class, adding the projected inflation rate and adding the expected return from rebalancing uncorrelated asset classes.

The target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table:

	At June 30, 2021	
Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Public equity	20%	3.6%
Private equity	15%	7.3%
Fixed income - ex inflation linked	20%	1.5%
Fixed income - inflation linked	15%	-0.3%
Commodities	10%	-0.8%
Real estate	10%	4.2%
Absolute return	5%	2.5%
Risk parity	20%	4.4%
Leverage Offset	-15%	-1.4%
	100%	

Discount Rate

The discount rate used to measure the total pension liability was 6.75% for the years ended June 30, 2021 and 2020. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that participating employer contributions will be made at contractually required rates, actuarially determined. Based on those assumptions, the PERF's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

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Sensitivity of the CIB's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The CIB's proportionate share of the net pension liability has been calculated using a discount rate of 6.25%. The following presents the CIB's proportionate share of the net pension liability calculated using a discount rate of 1% higher and 1% lower than the current rate for the years ended December 31, 2021 and 2020.

	At December 31, 2021		
	1% Decrease	Current	1% Increase
	(5.75%)	(6.75%)	(7.75%)
CIB's proportionate share of PERF's net pension liability	\$ 4,552,097	\$ 1,740,472	\$ (604,796)

	At December 31, 2020		
	1% Decrease	Current	1% Increase
	(5.75%)	(6.75%)	(7.75%)
CIB's proportionate share of PERF's net pension liability	\$ 9,086,756	\$ 5,573,534	\$ 2,630,925

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued PERF financial report which may be obtained at <http://www.inprs.gov>.

Note 15: Commitments and Contingencies

Visit Indy, Inc.

In return for its assistance in attracting users to the Indiana Convention Center & Lucas Oil Stadium, the CIB has agreed to compensate Visit Indy, Inc. ("Visit Indy") monthly. The contractual agreement is for a term of one year and renewed annually. The fee paid to Visit Indy was \$896,667 per month in 2021 and \$1,120,819 per month for January thru April and \$896,667 per month for May thru December in 2020. The base fee to be paid to Visit Indy for calendar year 2022 is \$896,667 per month.

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Department of Metropolitan Development

As mentioned previously in these notes, the CIB has also entered into an Interlocal Agreement with the Department of Metropolitan Development of Marion County, Indiana. This agreement provides \$8,000,000 of annual assistance that will be used to help fund the CIB's payments to Visit Indy.

Indiana Sports Corporation

During 2014, the CIB approved a multi-year grant to the Indiana Sports Corporation to assist with the ongoing repairs and maintenance of the Indiana University Natatorium on the campus of Indiana University-Purdue University at Indianapolis. The grant amounts to \$500,000 annually for a term of 10 years, beginning in 2014. As of December 31, 2021 and 2020, the unpaid portion of this grant was \$1,000,000 and \$1,500,000, respectively.

Indiana Economic Development Corporation

During 2019, the CIB approved a multi-year grant to the Indiana Economic Development Corporation to assist its state promotion fund. The grant amounts to \$250,000 annually for a term of 2 years, beginning in 2020. As of December 31, 2021 and 2020, the unpaid portion of this grant was \$0 and \$250,000, respectively.

Litigation

The CIB is involved in certain litigation, which is considered by management to be incidental to the conduct of CIB operations. In the opinion of management, the ultimate outcome of these matters, in the aggregate, is not currently expected to have a materially adverse effect upon the financial position, changes in financial position and cash flows of the CIB.

Note 16: Food Service and Concessions and Parking Lots

In 2021 Food Service and Concession Commissions and Parking Lot Income had operating income of \$2,803,829 and \$532,765, respectively. Due to the pandemic, in 2020 the areas of Food Service and Concessions Commissions and Parking Lot Income incurred operating losses of \$959,577 and \$76,333, respectively. As a result of the losses in 2020, the amounts for Food Service and Concessions and Parking Lots are reported as operating expenses in 2020.

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Required Supplementary Information (Unaudited)

**Capital Improvement Board of Managers
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Required Supplementary Information
Schedule of CIB's Proportionate Share of the Net Pension Liability
Indiana Public Employees' Retirement Fund (PERF)
Last 10 Fiscal Years***

	2021	2020	2019	2018	2017	2016	2015	2014
CIB's proportion of the net pension liability	0.13227%	0.18453%	0.20643%	0.20940%	0.21194%	0.20846%	0.20918%	0.19860%
CIB's proportionate share of the net pension liability	\$ 1,740,472	\$ 5,573,534	\$ 6,822,643	\$ 7,113,413	\$ 9,455,795	\$ 9,460,841	\$ 8,519,697	\$ 5,219,079
CIB's covered payroll	\$ 7,292,828	\$ 9,962,201	\$ 10,755,314	\$ 10,685,046	\$ 10,514,645	\$ 9,990,592	\$ 10,019,254	\$ 9,696,453
CIB's proportionate share of the net pension liability as a percentage of its covered payroll	24%	56%	63%	67%	90%	95%	85%	54%
Plan fiduciary net position as a percentage of the total pension liability ¹	93%	81%	80%	79%	73%	71%	73%	81%

*The amounts presented for each fiscal year were determined as of June 30 (measurement date).

¹ 2014-2017 were adjusted to reflect Defined Benefit activity only due to the Defined Benefit/Defined Contribution split effective January 1, 2018

Note: Ten years of information is required to be disclosed and will be added as the information becomes available.

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Required Supplementary Information
Schedule of CIB Contributions
Indiana Public Employees' Retirement Fund (PERF)
Last 10 Fiscal Years***

	2021	2020	2019	2018	2017	2016	2015	2014
Contractually required contribution	\$ 1,031,525	\$ 1,112,673	\$ 1,203,478	\$ 1,201,186	\$ 1,163,102	\$ 1,159,266	\$ 1,118,899	\$ 1,110,227
Contributions in relation to the contractually required contribution	\$ 1,031,525	\$ 1,112,673	\$ 1,203,478	\$ 1,201,186	\$ 1,163,102	\$ 1,159,266	\$ 1,118,899	\$ 1,110,227
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CIB's covered payroll	\$ 8,151,936	\$ 8,288,974	\$ 10,728,817	\$ 10,842,076	\$ 10,555,932	\$ 10,384,033	\$ 10,209,311	\$ 9,929,553
Contributions as a percentage of covered payroll	12.65%	13.42%	11.22%	11.08%	11.02%	11.16%	10.96%	11.18%

*The amounts presented for each fiscal year were determined as of December 31.

Note: Ten years of information is required to be disclosed and will be added as the information becomes available.

Notes to Schedule:

Benefit changes: none during 2021

Changes of assumptions: assumptions associated with a new experience study (2014-2019) utilized.

Changes in actuarial methods: none during 2021

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Other Supplementary Information

Capital Improvement Board of Managers (of Marion County, Indiana)

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Analysis of Certain Operating Expenses

Years Ended December 31, 2021 and 2020

	2021	2020
Salaries and Wages		
Administration	\$ 4,443,544	\$ 4,823,013
Mechanical	2,290,601	2,114,547
Service	1,417,790	1,351,412
Temporary	2,797,304	838,899
	\$ 10,949,239	\$ 9,127,871
Fringe benefits		
Social security taxes	810,160	666,073
Public employees' retirement fund	(708,162)	273,113
Employees' insurance	2,486,095	1,947,515
State unemployment taxes	51,780	516,200
Workers' compensation	1,451	104,438
Other	406,909	106,955
	\$ 3,048,233	\$ 3,614,294
Utilities		
Electricity	3,035,302	2,428,625
Steam	758,000	663,905
Chilled Water	2,464,176	2,186,351
Water and sewer	468,567	356,351
Gas	48,211	33,119
	\$ 6,774,256	\$ 5,668,351
Repairs and Maintenance		
Control systems maintenance contract	61,578	47,958
Elevator and escalator maintenance contract	140,474	140,938
Computer maintenance contracts	979,668	803,405
Major repairs	1,142,911	720,789
Grounds maintenance	100,325	89,845
Sprinkler system	4,586	3,334
Trash removal	77,081	39,934
LOS maintenance contracts	239,765	234,201
	\$ 2,746,388	\$ 2,080,404

**Capital Improvement Board of Managers
(of Marion County, Indiana)
(A Component Unit of the Consolidated City of Indianapolis-Marion County)
Analysis of Certain Operating Expenses (Continued)
Years Ended December 31, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
Insurance		
Fire and extended coverage	\$ 1,811,258	\$ 1,760,739
Public liability	676,601	357,549
Fidelity bond	148,251	150,788
	<u>\$ 2,636,110</u>	<u>\$ 2,269,076</u>
Security		
Security staff	<u>\$ 3,284,083</u>	<u>\$ 1,810,715</u>
Contractual labor	<u>\$ 6,536,718</u>	<u>\$ 2,021,553</u>
Nondepreciable Equipment, Parts and Supplies	<u>\$ 3,269,545</u>	<u>\$ 3,725,124</u>
Food service and concession expense	<u>\$ -</u>	<u>\$ 959,577</u>
Parking lot expense	<u>\$ -</u>	<u>\$ 76,333</u>
Other		
Advertising and promotion	197,097	837,405
Telephone	119,838	118,211
Legal fees	697,617	571,665
Accounting and audit fees	115,592	84,247
Consulting fees	514,923	445,337
Architects and engineers	-	22,770
Equipment rental	306,459	219,669
Postage	4,733	3,791
Travel	940	1,604
Dues and subscriptions	42,845	24,499
Suite cable service	62,611	51,510
Medical services - Indianapolis Colts games	64,182	25,727
Parking	275,822	267,214
Miscellaneous	769,397	426,948
	<u>\$ 3,172,056</u>	<u>\$ 3,100,597</u>

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Statistical Section (Unaudited)

This section of the CIB's annual comprehensive financial report presents detailed, contextual information and data to assist the reader in understanding what the information contained in the financial statements, note disclosures and supplementary information says about the CIB's overall financial health.

<u>Contents</u>	Pages
Financial Trends These schedules contain trend information to help the reader understand how the CIB's financial performance and well-being have changed over time.	81-84
Revenue Capacity These schedules contain information to help the reader assess the CIB's most significant own-source revenues.	85-91
Debt Capacity These schedules present information to help the reader assess the affordability of the CIB's current levels of outstanding debt and the CIB's ability to issue additional debt in the future.	92-97
Demographic and Economic Information These schedules offer demographic and economic indicators to help the reader understand the socioeconomic environment within which the CIB's financial activities take place and to facilitate comparisons of financial statement information over time and among governments.	98-99
Operating Information These schedules contain operational and infrastructure data to help the reader understand how the information in the CIB's financial report relates to the services the CIB provides and the activities it performs.	100-102

Sources: Unless otherwise noted, the information in these schedules is derived from the annual comprehensive financial reports for the relevant year.

Table I

**Capital Improvement Board of Managers
Net Position by Component
Last Ten Fiscal Years**

	2012	2013	2014	2015
Net investment in capital assets	\$ 95,592,243	\$ 78,477,465	\$ 69,317,267	\$ 80,353,882
Restricted	80,315,975	88,318,223	93,177,379	98,275,245
Unrestricted	<u>80,300,385</u>	<u>106,381,211</u>	<u>117,761,296</u>	<u>114,195,547</u>
Total net position	<u><u>256,208,603</u></u>	<u><u>273,176,899</u></u>	<u><u>280,255,942</u></u>	<u><u>292,824,674</u></u>

	2016	2017	2018	2019	2020	2021
\$	73,417,024	\$ 80,704,542	\$ 96,692,413	\$ 130,033,796	\$ 160,714,520	\$ 252,853,220
	113,957,673	132,418,871	145,275,212	144,051,298	142,588,636	176,823,189
	116,178,392	130,302,642	141,921,362	166,436,575	114,929,927	96,681,432
	<u>303,553,089</u>	<u>343,426,055</u>	<u>383,888,987</u>	<u>440,521,669</u>	<u>418,233,083</u>	<u>526,357,841</u>

Table II

Capital Improvement Board of Managers
Changes in Net Position
Last Ten Fiscal Years

	2012	2013	2014	2015
Operating revenues				
Rental income	\$ 8,550,211	\$ 10,416,132	\$ 9,900,660	\$ 10,170,929
Food service and concession commissions	3,970,814	7,100,477	5,386,550	6,162,083
Parking lot income	1,430,227	1,209,008	856,771	669,487
Labor reimbursements	14,088,686	13,057,670	13,037,347	12,710,518
Other operating income	1,056,423	579,418	1,244,052	1,694,869
Total operating revenues	<u>29,096,361</u>	<u>32,362,705</u>	<u>30,425,380</u>	<u>31,407,886</u>
Nonoperating revenues				
Investment income	336,931	274,569	327,490	371,195
State and local taxes and other assistance	138,776,422	142,921,658	152,226,092	158,780,475
Other	102,990	221,136	141,641	665,363
Total nonoperating revenues	<u>139,216,343</u>	<u>143,417,363</u>	<u>152,695,223</u>	<u>159,817,033</u>
Total Revenues	<u>168,312,704</u>	<u>175,780,068</u>	<u>183,120,603</u>	<u>191,224,919</u>
Operating expenses				
Salaries, wages and fringe benefits	16,500,874	16,535,475	16,479,664	18,003,915
Utilities	5,398,935	5,413,326	8,873,546	8,470,529
Repairs, maintenance, equipment, parts and supplies	8,249,662	8,278,729	9,738,019	8,512,272
Insurance	1,515,684	1,399,559	1,852,980	1,796,854
Security and other contractual labor	7,953,187	7,328,146	8,540,927	10,002,570
Food service and concession expense	-	-	-	-
Parking lot expense	-	-	-	-
Other	6,522,062	2,973,618	4,108,595	3,681,699
Depreciation and amortization	40,413,230	40,528,314	40,550,478	41,584,565
Total operating expenses	<u>86,553,634</u>	<u>82,457,167</u>	<u>90,144,209</u>	<u>92,052,404</u>
Nonoperating expenses				
Interest expense	50,981,983	52,017,898	51,838,276	47,790,546
Bankers Life Fieldhouse expenses and reimbursements	-	-	7,921,022	8,255,037
Pacers Basketball note receivable forgiveness	-	-	-	6,000,000
Compensation to Visit Indy, Inc.	9,105,000	10,605,000	10,708,000	11,499,992
Payments to Indianapolis Colts	5,200,000	5,200,000	5,300,362	5,120,000
Grants to other organizations	450,000	488,501	5,450,000	450,000
Loss (Gain) on sale/disposal of capital assets	127,086	1,411,290	(15,453)	70,104
Other	-	-	-	-
Public safety support payments	-	7,720,125	5,230,144	1,995,335
Total nonoperating expenses	<u>65,864,069</u>	<u>77,442,814</u>	<u>86,432,351</u>	<u>81,181,014</u>
Total Expenses	<u>152,417,703</u>	<u>159,899,981</u>	<u>176,576,560</u>	<u>173,233,418</u>
Capital Contributions	<u>812,137</u>	<u>1,088,209</u>	<u>535,000</u>	<u>-</u>
Increase (Decrease) in Net Position	<u>\$ 16,707,138</u>	<u>\$ 16,968,296</u>	<u>\$ 7,079,043</u>	<u>\$ 17,991,501</u>

	2016	2017	2018	2019	2020	2021
\$	9,438,144	\$ 11,166,940	\$ 10,276,422	\$ 10,541,862	\$ 4,056,400	\$ 6,871,450
	5,150,223	6,065,970	5,235,852	4,487,573	-	2,803,829
	594,841	677,818	159,456	483,147	-	532,765
	14,487,112	17,715,677	16,457,193	17,739,674	4,890,256	11,902,146
	1,881,768	2,502,361	2,167,306	2,092,423	695,145	1,533,864
	<u>31,552,088</u>	<u>38,128,766</u>	<u>34,296,229</u>	<u>35,344,679</u>	<u>9,641,801</u>	<u>23,644,054</u>
	632,005	1,575,622	4,229,415	5,797,979	3,012,960	376,792
	169,238,548	168,879,239	175,055,487	182,424,551	109,518,347	163,473,637
	1,040,500	5,227,375	-	3,208,233	3,208,233	3,208,233
	<u>170,911,053</u>	<u>175,682,236</u>	<u>179,284,902</u>	<u>191,430,763</u>	<u>115,739,540</u>	<u>167,058,662</u>
	<u>202,463,141</u>	<u>213,811,002</u>	<u>213,581,131</u>	<u>226,775,442</u>	<u>125,381,341</u>	<u>190,702,716</u>
	18,415,895	20,327,496	21,347,974	20,324,853	12,742,165	13,997,472
	8,712,985	6,894,060	6,617,112	6,786,372	5,668,351	6,774,256
	7,290,350	7,520,814	7,856,429	7,593,381	5,805,528	6,015,934
	1,651,311	1,159,012	1,242,962	1,585,035	2,269,076	2,636,110
	9,789,021	9,909,824	9,985,548	10,280,957	3,832,268	9,820,800
	-	-	-	-	959,577	-
	-	-	-	-	76,333	-
	3,248,583	3,172,084	4,223,734	4,602,300	3,100,597	3,172,056
	<u>47,145,100</u>	<u>42,322,003</u>	<u>42,512,851</u>	<u>38,507,216</u>	<u>39,443,497</u>	<u>40,123,746</u>
	<u>96,253,245</u>	<u>91,305,293</u>	<u>93,786,610</u>	<u>89,680,114</u>	<u>73,897,392</u>	<u>82,540,374</u>
	44,959,975	43,062,412	39,345,466	40,037,978	37,162,025	34,539,828
	8,474,999	12,019,353	12,312,931	13,276,092	13,416,795	13,960,468
	6,000,000	6,000,000	4,000,000	4,000,000	4,000,000	4,000,000
	11,950,000	12,308,499	12,677,755	13,058,088	11,656,520	10,759,865
	5,390,000	5,590,000	5,500,000	5,500,000	5,346,250	5,662,750
	650,000	2,705,000	850,000	2,306,570	14,577,142	838,380
	17,176,509	(2,799)	877,131	520,531	225,981	148,335
	-	-	1,600,000	15,000	(12,384,179)	(17,404,020)
	1,879,998	2,099,048	2,168,306	2,296,404	1,506,744	1,001,978
	<u>96,481,481</u>	<u>83,781,513</u>	<u>79,331,589</u>	<u>81,010,663</u>	<u>75,507,278</u>	<u>53,507,584</u>
	<u>192,734,726</u>	<u>175,086,806</u>	<u>173,118,199</u>	<u>170,690,777</u>	<u>149,404,670</u>	<u>136,047,958</u>
	1,000,000	1,148,770	-	548,017	1,734,743	53,470,000
\$	<u>10,728,415</u>	<u>\$ 39,872,966</u>	<u>\$ 40,462,932</u>	<u>\$ 56,632,682</u>	<u>\$ (22,288,586)</u>	<u>\$ 108,124,758</u>

Table III

**Capital Improvement Board of Managers
Event Statistics
Last Ten Fiscal Years**

	2012	2013	2014	2015
Number of Events				
Entertainment	6	2	4	4
Trade Shows	19	13	18	15
Local, Regional, Business and Social	130	130	140	135
State Convention Business	74	71	79	56
National and International Convention Business	85	115	106	95
Competition	97	78	86	75
Total Number of Events	411	409	433	380
Event Days				
Entertainment	8	2	6	4
Trade Shows	66	37	44	45
Local, Regional, Business and Social	163	145	164	157
State Convention Business	118	128	129	92
National and International Convention Business	270	304	290	267
Competition	149	108	119	131
Total Event Days	774	724	752	696
Attendance				
Entertainment	52,709	7,420	22,066	81,161
Trade Shows	652,201	209,611	246,567	320,027
Local, Regional, Business and Social	57,067	133,327	125,578	65,080
State Convention Business	69,687	74,510	100,844	56,717
National and International Convention Business	413,477	509,242	635,701	401,486
Competition	1,196,333	1,188,153	1,267,171	1,158,898
Total Attendance	2,441,474	2,122,263	2,397,927	2,083,369

Source: Sales Office - Capital Improvement Board of Managers

¹ - Beginning in 2017, this table no longer includes "in-conjunction-with" events. These are ancillary events that are booked in addition to the main event, i.e. rehearsal rooms booked alongside a band competition.

2016	2017¹	2018¹	2019¹	2020¹	2021¹
1	1	1	3	-	2
15	11	10	15	5	7
141	106	102	85	28	60
66	50	51	40	12	18
52	61	54	52	9	24
71	40	58	69	35	65
346	269	276	264	89	176
1	1	1	5	-	6
40	24	28	47	19	18
220	122	138	122	209	95
113	74	90	69	24	30
158	191	176	173	36	93
108	43	77	104	65	97
640	455	510	520	353	339
3,718	37,992	51,798	4,870	-	22,500
186,404	80,244	117,243	279,491	49,993	49,852
72,825	323,283	104,442	83,544	5,551	126,073
84,516	82,722	146,432	81,189	12,674	12,383
417,300	710,731	507,660	569,280	67,557	200,194
1,096,800	821,850	913,583	1,029,488	275,665	895,700
1,861,563	2,056,822	1,841,158	2,047,862	411,440	1,306,702

Table IV

Capital Improvement Board of Managers

Largest Customers

	December 31, 2021							
	Rental Income		Labor Reimbursements		Food Service Revenues		Total	
	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total
Customer 1	\$ 538,216	7.83%	\$ 2,360,669	19.83%	\$ -	0.00%	\$ 2,898,886	13.43%
Customer 2	355,349	5.17%	421,237	3.54%	176,657	6.30%	953,242	4.42%
Customer 3	608,250	8.85%	53,745	0.45%	15,810	0.56%	677,805	3.14%
Customer 4	1,272	0.02%	642,469	5.40%	171,543	6.12%	815,284	3.78%
Customer 5	51,246	0.75%	582,605	4.89%	64,754	2.31%	698,604	3.24%
Customer 6	211,632	3.08%	358,360	3.01%	87,851	3.13%	657,842	3.05%
Customer 7	226,801	3.30%	330,424	2.78%	175,471	6.26%	732,696	3.40%
Customer 8	119,023	1.73%	417,695	3.51%	143,023	5.10%	679,742	3.15%
Customer 9	245,351	3.57%	183,365	1.54%	56,374	2.01%	485,089	2.25%
Customer 10	201,640	2.93%	219,630	1.85%	72,609	2.59%	493,879	2.29%
Subtotal	2,558,781	37.24%	5,570,198	46.80%	964,091	34.38%	9,093,070	42.14%
Balance from other customers	4,312,669	62.76%	6,331,948	53.20%	1,839,738	65.62%	12,484,355	57.86%
	<u>\$ 6,871,450</u>	<u>100.00%</u>	<u>\$ 11,902,146</u>	<u>100.00%</u>	<u>\$ 2,803,829</u>	<u>100.00%</u>	<u>\$ 21,577,425</u>	<u>100.00%</u>
	December 31, 2012							
	Rental Income		Labor Reimbursements		Food Service Revenues		Total	
	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total
Customer 1	\$ -	0.00%	\$ 2,472,405	17.55%	\$ -	0.00%	\$ 2,472,405	9.47%
Customer 2	250,000	3.11%	922,715	6.55%	-	0.00%	1,172,715	4.49%
Customer 3	510,497	6.34%	531,344	3.77%	111,219	2.80%	1,153,060	4.42%
Customer 4	467,408	5.81%	363,253	2.58%	80,760	2.03%	911,421	3.49%
Customer 5	273,681	3.40%	378,362	2.69%	61,845	1.56%	713,888	2.73%
Customer 6	13,281	0.16%	349,620	2.48%	239,606	6.03%	602,507	2.31%
Customer 7	181,117	2.25%	303,340	2.15%	59,734	1.50%	544,191	2.08%
Customer 8	228,071	2.83%	67,064	0.48%	167,256	4.21%	462,391	1.77%
Customer 9	147,899	1.84%	190,099	1.35%	75,547	1.90%	413,545	1.58%
Customer 10	127,207	1.58%	146,246	1.04%	137,578	3.46%	411,031	1.57%
Subtotal	2,199,161	27.32%	5,724,448	40.64%	933,545	23.49%	8,857,154	33.92%
Balance from other customers	5,851,050	72.68%	8,364,238	59.37%	3,037,269	76.49%	17,252,557	66.08%
	<u>\$ 8,050,211</u>	<u>100.00%</u>	<u>\$ 14,088,686</u>	<u>100.01%</u>	<u>\$ 3,970,814</u>	<u>99.98%</u>	<u>\$ 26,109,711</u>	<u>100.00%</u>

Sources: Rental income and labor reimbursement amounts obtained from the Sales Office - Capital Improvement Board of Managers.

Food Service Commissions obtained from Service America.

Table V

**Capital Improvement Board of Managers
Rate Schedule - Exhibits
Last Ten Fiscal Years**

Type of Rate	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Base Rent (Per Net Square Foot ¹)										
One to Four Open Days	\$ 0.98	\$ 1.01	\$ 1.04	\$ 1.07	\$ 1.10	\$ 1.13	\$ 1.16	\$ 1.19	\$ 1.23	\$ 1.27
Five to Seven Open Days	1.03	1.11	1.14	1.17	1.20	1.23	1.26	1.29	1.33	1.37
After Seven Days - ICC	1.05	1.16	1.19	1.22	1.25	1.28	1.31	1.34	1.38	1.42
After Seven Days - LOS	1.15	1.16	1.19	1.22	1.25	1.33	1.36	1.39	1.43	1.47

¹ - Net square feet consists of actual display area used, less normal aisles and corridors.

Note: Customers are allowed up to three (3) move-in/out days at no charge; rates for additional days are based upon gross square footage of each venue.

Source: Sales Office - Capital Improvement Board of Managers

Table VI

Capital Improvement Board of Managers
 Rate Schedule - Meetings
 Last Ten Fiscal Years

Type of Rate	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<u>Convention Meetings</u>										
Base Rent (Per Net Square Foot)										
Halls	\$ 0.05	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.06	\$ 0.07
Sagamore Ballrooms	0.16	0.17	0.17	0.18	0.18	0.19	0.19	0.20	0.20	0.21
Wabash Ballrooms	0.16	0.17	0.17	0.18	0.18	0.19	0.19	0.20	0.20	0.21
500 Ballroom/Reception Room	0.13	0.13	0.13	0.16	0.16	0.17	0.17	0.20	0.20	0.21
Meeting Rooms ¹	0.16	0.17	0.17	0.18	0.18	0.18	0.18	0.20	0.20	0.21
<u>Non-Convention Meetings</u>										
Base Rent (Per Net Square Foot)										
Halls	\$ 0.07	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.09	\$ 0.09	\$ 0.09	\$ 0.09	\$ 0.09
Sagamore Ballrooms	0.18	0.19	0.19	0.20	0.20	0.21	0.21	0.22	0.22	0.23
Wabash Ballrooms	0.18	0.19	0.19	0.20	0.20	0.21	0.21	0.22	0.22	0.23
500 Ballroom/Reception Room	0.14	0.15	0.15	0.18	0.18	0.19	0.19	0.22	0.22	0.23
Meeting Rooms ¹	0.16	0.17	0.17	0.20	0.20	0.20	0.20	0.20	0.20	0.21
<u>Lucas Oil Stadium</u>										
Base Rent (Per Net Square Foot)										
Stadium	\$ 0.24	\$ 0.24	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27
Halls	0.05	0.05	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06
Meeting Rooms	0.27	0.27	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31
Party Plazas	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18
Club Lounges	0.06	0.06	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14

¹ - Rates vary by meeting room; rates presented are blended.

Source: Sales Office - Capital Improvement Board of Managers

Table VII

**Capital Improvement Board of Managers
Rate Schedule - Hourly Labor Reimbursement Rates
Last Ten Fiscal Years**

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Position:										
Carpenters ³	\$ 35.12	\$ 35.46	\$ 36.33	\$ 36.85	\$ 36.85	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00
Painters ³	32.86	33.18	33.98	34.48	34.48	37.00	37.00	37.00	37.00	37.00
Electricians ³	38.25	38.62	40.84	40.14	40.14	43.00	43.00	43.00	43.00	48.00
Stagehands (House) ⁴	37.20	37.57	38.51	41.21	41.21	45.00	47.00	47.00	49.00	50.00
Stagehands (Call In) ⁴	37.20	37.57	38.51	41.21	41.21	45.00	47.00	47.00	49.00	50.00
Welders and Pipefitters ³	39.29	39.69	39.69	41.71	41.71	46.00	46.00	46.00	46.00	46.00
Housekeeping ²	21.96	21.96	22.82	23.50	23.50	30.25	30.25	32.00	32.00	32.00
Set-up ²	21.96	21.96	22.82	23.50	23.50	35.00	35.00	37.00	37.00	37.00
Change-Over Labor ²	28.00	28.00	28.00	28.00	28.00	35.00	35.00	37.00	37.00	37.00
Riggers ⁴	51.26	51.76	53.05	56.76	56.76	62.00	64.00	66.00	66.00	70.00
Rent-A-Buddy ²	28.00	28.00	28.00	28.00	28.00	35.00	35.00	35.50	35.50	35.50
Ticket Sellers ¹	19.13	19.13	19.13	19.13	19.13	19.13	19.00	19.00	19.00	19.00
Assistant Treasurer/Treasurer ¹	23.10	23.10	23.10	23.10	23.10	23.10	23.00	23.00	23.00	23.00
Fire Marshals ³	17.50	17.50	17.50	17.50	17.50	21.00	21.00	21.00	21.00	21.00
Telecommunications ³	29.84	30.12	30.85	31.30	31.30	34.00	34.00	34.00	34.00	38.00
Part-Time Teamsters²:										
Housekeeping	13.89	13.89	14.21	14.63	14.63	14.75	15.00	15.50	15.50	18.00
Set-Up	13.89	13.89	14.21	14.63	14.63	14.75	15.00	15.50	15.50	15.50
Installation and Dismantling (Advance Rate)	27.50	27.50	28.30	29.00	29.00	30.25	30.75	31.25	31.25	31.25
Installation and Dismantling (Show Rate)	33.00	33.00	34.00	35.00	35.00	36.50	37.25	37.75	37.75	37.75

¹ - Hourly rates currently change January 1 of each year

² - Hourly rates currently change July 1 of each year

³ - Hourly rates currently change November 1 of each year

⁴ - Hourly rates currently change December 1 of each year

Source: Schedule of Show Rates, Per Capital Improvement Board of Managers

Table VIII

**Capital Improvement Board of Managers
Food Service and Concession Revenues
Last Ten Fiscal Years**

	Revenues	Expenses	Indy Eleven Proceeds ¹	CIB Profit (Loss) ²
2012	14,474,034	10,503,220	-	4,751,669
2013	22,374,396	15,273,919	-	3,970,814
2014	20,451,249	15,064,699	-	7,100,477
2015	22,876,654	16,714,571	-	5,386,550
2016	20,751,393	15,601,170	-	6,162,083
2017	23,473,087	17,407,117	-	6,065,970
2018	23,442,875	18,074,891	132,132	5,367,984
2019	23,436,723	18,815,179	133,971	4,487,573
2020	4,907,379	5,792,257	74,699	(959,577)
2021	13,233,678	10,429,849	-	2,803,829

¹ - From 2018 - 2020, Lucas Oil Stadium was the site for home games of the Indy Eleven soccer team. Net concessions proceeds from these games were split 50/50 between the CIB and Indy Eleven.

² - The CIB retains net profits from Convention Center events and Non-Colts events at Lucas Oil Stadium.

Source: Service America (d/b/a Centerplate) Monthly Commission Reports

Table IX

**Capital Improvement Board of Managers
Ratios of Outstanding Debt by Type
Last Ten Fiscal Years**

Fiscal Year	Junior Subordinate Notes ¹	Subordinate Revenue Bonds ^{1,3}	Due to State ²	Capital Lease Obligations	Other	Total	Per Event Attendee	Indianapolis - Carmel MSA ⁴	
								Per Capita	% of Personal Income
2012	33,759,000	18,596,076	-	1,143,268,830	18,000,000	1,213,623,906	497	675	1.57%
2013	33,759,000	16,953,271	-	1,123,051,172	18,000,000	1,191,763,443	562	654	1.51%
2014	33,759,000	15,224,218	-	1,097,569,587	18,000,000	1,164,552,805	486	591	1.34%
2015	33,242,000	13,408,856	-	1,066,752,122	9,000,000	1,122,402,978	539	564	1.17%
2016	32,199,000	11,502,120	-	1,032,341,183	9,000,000	1,085,042,303	583	541	1.09%
2017	3,142,000	9,498,942	-	993,619,652	9,000,000	1,015,260,594	494	500	0.95%
2018	3,142,000	7,389,247	-	947,886,040	9,000,000	967,417,287	525	472	0.87%
2019	-	5,172,959	-	900,836,757	-	906,009,716	442	437	0.78%
2020	-	2,845,000	-	850,379,782	-	853,224,782	2,074	408	0.68%
2021	-	27,963,221	-	1,032,108,700	-	1,060,071,921	811	n/a	n/a

¹ - These obligations are payable from and secured by a pledge of certain state and local assistance, but the lien on such revenues is subordinate to that of certain lease payment obligations of the CIB.

² - This obligation represents the accumulation of amounts spent and accrued on the Lucas Oil Stadium and Convention Center Expansion Projects. Once the projects were completed and the related lease payments for the facilities began, the related obligations were reclassified as capital lease obligations.

³ - Amounts are net of discounts and premiums.

⁴ - The Indianapolis-Carmel-Anderson Metropolitan Statistical Area (MSA) includes Boone, Brown, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan, Putnam, and Shelby Counties in Central Indiana, as defined by the U.S. Office of Management and Budget.

n/a = Information is not available.

Table X

**Capital Improvement Board of Managers
State and Local Taxes and Other Assistance
Last Ten Fiscal Years**

	2012	2013	2014	2015
Original Marion County Food and Beverage Tax (1%)	\$ 21,363,190	\$ 21,003,275	\$ 22,197,299	\$ 23,855,213
Original Marion County Innkeeper's Tax (5%)	22,594,512	22,146,073	24,442,590	25,846,373
1997 Marion County Innkeeper's Tax (1%)	4,518,902	4,429,215	4,888,518	5,169,275
Original Marion County Supp. Auto Rental Tax (2%)	2,349,515	2,143,664	2,329,548	2,223,861
Original Marion County Admissions Tax (5%)	6,537,019	6,893,128	6,466,187	6,559,420
Cigarette Tax	350,000	350,000	350,000	350,000
Original Sports PSDA Revenue	7,212,774	7,456,830	7,711,600	7,895,163
2009 Marion County Innkeeper's Tax (1%)	4,518,902	4,429,215	4,888,518	5,169,275
2013 Marion County Supp. Auto Rental Tax (4%)	2,349,515	2,143,664	2,329,548	2,223,861
Hotel PSDA Revenue	8,270,978	8,196,782	8,162,404	8,315,926
Total Local Revenue Deposit Agreement Pledged Revenues	80,065,307	79,191,846	83,766,212	87,608,367
2005 Marion County Food and Beverage Tax (1%)	21,363,190	21,003,275	22,197,287	23,855,213
2005 Regional Food and Beverage Tax (1%)	5,193,634	5,208,134	5,404,418	5,167,191
2005 Marion County Innkeeper's Tax (3%)	13,556,707	13,287,644	14,665,554	15,507,824
2005 Marion County Supp. Auto Rental Excise tax (2%) ¹	-	1,817,460	2,329,548	2,223,861
2005 Marion County Admissions Tax (1%)	1,307,404	1,365,402	1,293,237	1,311,884
2005 Sports PSDA tax allocation	8,544,320	9,622,556	8,692,067	9,189,759
Specialty License Plate Fees	745,860	736,440	704,820	668,840
Total State Revenue Deposit Agreement Pledged Revenues	50,711,115	53,040,911	55,286,931	57,924,572
2013 Marion County Admissions Tax (4%) ¹	-	2,688,901	5,172,949	5,247,536
Interlocal Funding Agreement	8,000,000	8,000,000	8,000,000	8,000,000
Total Other Revenues	8,000,000	10,688,901	13,172,949	13,247,536
Total State and Local Taxes and Other Assistance	\$ 138,776,422	\$ 142,921,658	\$ 152,226,092	\$ 158,780,475

¹ - The 2013 2% Auto Rental Excise Tax and the 2013 4% Admissions Tax are effective March 1, 2013.

	2016	2017	2018	2019	2020	2021
\$	25,949,205	\$ 24,407,366	\$ 25,449,939	\$ 26,002,526	\$ 19,900,147	\$ 26,884,387
	28,040,681	27,663,371	28,423,045	30,209,153	12,560,891	23,027,684
	5,608,136	5,532,674	5,684,609	6,041,831	2,512,178	4,605,537
	2,454,540	2,413,052	2,969,768	2,702,759	1,830,964	2,629,198
	6,651,843	7,576,679	7,797,876	8,085,872	2,670,290	4,016,939
	350,000	350,000	350,000	350,000	350,000	350,000
	8,753,020	3,749,437	4,673,725	5,913,846	4,888,495	5,063,196
	5,608,136	5,532,674	5,684,609	6,041,831	2,512,178	4,605,537
	2,454,540	2,413,052	2,969,768	2,702,759	1,830,964	2,629,198
	7,806,354	8,971,965	7,871,946	8,158,280	1,937,771	13,384,400
	<u>93,676,455</u>	<u>88,610,270</u>	<u>91,875,285</u>	<u>96,208,857</u>	<u>50,993,878</u>	<u>87,196,076</u>
	25,949,205	24,407,366	25,449,939	26,002,526	19,900,145	26,884,387
	5,016,616	5,000,000	4,839,492	5,160,509	5,000,000	5,000,000
	16,824,409	16,598,023	17,053,827	18,125,492	7,536,535	13,816,611
	2,454,540	2,413,052	2,969,768	2,702,760	1,830,964	2,629,198
	1,330,369	1,515,336	1,559,575	1,617,174	682,911	803,388
	9,995,639	15,683,349	16,559,182	17,657,735	12,979,542	15,481,946
	669,840	590,500	510,120	480,800	458,140	448,480
	<u>62,240,618</u>	<u>66,207,626</u>	<u>68,941,903</u>	<u>71,746,996</u>	<u>48,388,237</u>	<u>65,064,010</u>
	5,321,475	6,061,343	6,238,300	6,468,698	2,136,232	3,213,551
	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
	<u>13,321,475</u>	<u>14,061,343</u>	<u>14,238,300</u>	<u>14,468,698</u>	<u>10,136,232</u>	<u>11,213,551</u>
\$	<u>169,238,548</u>	<u>\$ 168,879,239</u>	<u>\$ 175,055,487</u>	<u>\$ 182,424,551</u>	<u>\$ 109,518,347</u>	<u>\$ 163,473,637</u>

Table XI

Capital Improvement Board of Managers
Pledged Revenue Coverage
Last Ten Fiscal Years

	2012	2013	2014	2015
Original Excise Tax Revenues - Pledged on a Senior Basis to Secure Lease Rental Obligations				
Innkeeper's Tax (5%)	\$ 22,594,512	\$ 22,146,073	\$ 24,442,590	\$ 25,846,373
Innkeeper's Tax (1%)	4,518,902	4,429,215	4,888,518	5,169,275
Food and Beverage Tax (1%)	21,363,190	21,003,275	22,197,299	23,855,213
Admissions Tax (5%)	6,537,019	6,893,128	6,466,187	6,559,420
Auto Rental Excise Tax (2%)	2,349,515	2,143,664	2,329,548	2,223,861
Cigarette Tax	350,000	350,000	350,000	350,000
Total Tax Receipts	<u>57,713,138</u>	<u>56,965,355</u>	<u>60,674,142</u>	<u>64,004,142</u>
Disbursements - Senior Lease Rental Obligations¹				
1995 Lease	(1,006,000)	(1,006,000)	(408,867)	-
1997 Lease	-	-	-	-
2001 Lease	-	-	-	-
2003 Lease	(4,281,805)	(2,134,413)	-	-
2011 Lease	(4,225,282)	(5,827,617)	(5,844,389)	(5,845,745)
2012 Lease	(500,219)	(3,192,081)	(5,780,226)	(6,206,014)
Total Disbursements - Senior Lease Rental Obligations	<u>(10,013,306)</u>	<u>(12,160,111)</u>	<u>(12,033,482)</u>	<u>(12,051,759)</u>
Original Excise Tax Revenues in Excess of Senior Lease Rental Obligations	<u>47,699,832</u>	<u>44,805,244</u>	<u>48,640,660</u>	<u>51,952,383</u>
Original Excise Tax Revenues - Pledged Only to Secure Subordinate Lease Rental Obligations and Other Debt				
PSDA Allocation	<u>7,212,774</u>	<u>7,456,830</u>	<u>7,711,600</u>	<u>7,895,163</u>
Disbursements - Subordinate Lease Rental Obligations and Other Debt¹				
1997 Lease	-	-	-	-
1999 Subordinate Bonds/Notes	(991,400)	(2,540,400)	(2,543,900)	(2,540,300)
2011 Lease	(9,098,125)	(13,561,925)	(14,903,975)	(15,397,100)
Total Disbursements - Subordinate Lease Rental Obligations and Other Debt	<u>(10,089,525)</u>	<u>(16,102,325)</u>	<u>(17,447,875)</u>	<u>(17,937,400)</u>
Excess Available for CIB Operations	<u>\$ 44,823,081</u>	<u>\$ 36,159,749</u>	<u>\$ 38,904,385</u>	<u>\$ 41,910,146</u>
Coverage Ratio - Senior Obligations	<u>5.76</u>	<u>4.68</u>	<u>5.04</u>	<u>5.31</u>
Coverage Ratio - Senior and Subordinate Obligations	<u>3.23</u>	<u>2.28</u>	<u>2.32</u>	<u>2.40</u>

¹ - Senior Lease Rental and Subordinate Lease Rental Obligation payments are gross and do not take into account amounts paid from capitalized interest or any other sources.

Note: The 2005 New Tax Revenues, 2009 Innkeeper's Tax, 2009 PSDA Revenues, and 2013 New Tax Revenues are not included in this schedule since they are not pledged to secure these Obligations.

	2016	2017	2018	2019	2020	2021
\$	28,040,681	\$ 27,663,371	\$ 28,423,045	\$ 30,209,153	\$ 12,560,891	\$ 23,027,684
	5,608,136	5,532,674	5,684,609	6,041,831	2,512,178	4,605,537
	25,949,205	24,407,366	25,449,939	26,002,526	19,900,147	26,884,387
	6,651,843	7,576,679	7,797,876	8,085,872	2,670,290	4,016,939
	2,454,540	2,413,052	2,969,768	2,702,759	1,830,964	2,629,198
	350,000	350,000	350,000	350,000	350,000	350,000
	<u>69,054,405</u>	<u>67,943,142</u>	<u>70,675,237</u>	<u>73,392,141</u>	<u>39,824,470</u>	<u>61,513,745</u>
	-	-	-	-	-	-
	-	-	-	-	-	-
	-	-	-	-	-	-
	-	-	-	-	-	-
	(5,844,550)	(5,844,400)	(5,845,900)	(5,846,900)	(5,848,150)	(5,848,150)
	<u>(6,267,417)</u>	<u>(6,267,496)</u>	<u>(6,268,759)</u>	<u>(6,270,454)</u>	<u>(6,268,374)</u>	<u>(6,268,374)</u>
	<u>(12,111,967)</u>	<u>(12,111,896)</u>	<u>(12,114,659)</u>	<u>(12,117,354)</u>	<u>(12,116,524)</u>	<u>(12,116,524)</u>
	<u>56,942,438</u>	<u>55,831,246</u>	<u>58,560,578</u>	<u>61,274,787</u>	<u>27,707,946</u>	<u>49,397,221</u>
	<u>8,753,020</u>	<u>3,749,437</u>	<u>4,673,725</u>	<u>5,913,846</u>	<u>4,888,495</u>	<u>5,063,196</u>
	-	-	-	-	-	-
	(2,537,200)	(2,535,750)	(2,537,625)	(2,534,250)	(2,580,750)	(2,580,750)
	<u>(15,893,400)</u>	<u>(15,894,750)</u>	<u>(15,894,250)</u>	<u>(15,893,250)</u>	<u>(15,894,750)</u>	<u>(15,894,750)</u>
	<u>(18,430,600)</u>	<u>(18,430,500)</u>	<u>(18,431,875)</u>	<u>(18,427,500)</u>	<u>(18,475,500)</u>	<u>(18,475,500)</u>
\$	<u>47,264,858</u>	<u>\$ 41,150,183</u>	<u>\$ 44,802,428</u>	<u>\$ 48,761,133</u>	<u>\$ 14,120,941</u>	<u>\$ 35,984,917</u>
	<u>5.70</u>	<u>5.61</u>	<u>5.83</u>	<u>6.06</u>	<u>3.29</u>	<u>5.08</u>
	<u>2.55</u>	<u>2.35</u>	<u>2.47</u>	<u>2.60</u>	<u>1.46</u>	<u>2.18</u>

Table XI, continued

Capital Improvement Board of Managers
Pledged Revenue Coverage - 2005 Sublease Rental Obligations
Last Ten Fiscal Years

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
2005 New Tax Revenues - Pledged to Secure the Sublease Rental Obligations										
Innkeeper's Tax (3%)	\$ 13,556,707	\$ 13,287,644	\$ 14,665,554	\$ 15,507,824	\$ 16,824,409	\$ 16,598,023	\$ 17,053,827	\$ 18,125,492	\$ 7,536,535	\$ 13,816,611
Marion County Food and Beverage Tax (1%)	21,363,190	21,003,275	22,197,287	23,855,213	25,949,205	24,407,366	25,449,939	26,002,526	19,900,147	26,884,387
Regional Food and Beverage Tax (.5%)	5,193,634	5,208,134	5,404,418	5,167,191	5,016,616	5,000,000	4,839,492	5,160,509	5,000,000	5,000,000
Admissions Tax (1%)	1,307,404	1,365,402	1,293,237	1,311,884	1,330,369	1,515,336	1,559,575	1,617,174	682,911	803,388
Auto Rental Excise Tax (2%)	2,349,515	2,143,664	2,329,548	2,223,861	2,454,540	2,413,052	2,969,768	2,702,759	1,830,964	2,629,198
PSDA Tax Allocation	8,544,320	9,622,556	8,692,067	9,189,759	9,995,639	15,683,349	16,559,182	17,657,735	12,979,542	15,481,946
Colts License Plate Fees	745,860	736,440	704,820	668,840	669,840	590,500	510,120	480,800	458,140	448,480
	<u>53,060,630</u>	<u>53,367,115</u>	<u>55,286,931</u>	<u>57,924,572</u>	<u>62,240,618</u>	<u>66,207,626</u>	<u>68,941,903</u>	<u>71,746,995</u>	<u>48,388,239</u>	<u>65,064,010</u>
Disbursements - Sublease Rental Obligations ²										
Stadium Sublease Agreement	(35,827,338)	(34,565,458)	(34,852,287)	(35,594,766)	(35,567,835)	(36,003,312)	(39,983,017)	(43,340,339)	(43,621,743)	(43,621,743)
Convention Center Sublease Agreement	(9,588,640)	(12,792,212)	(15,606,775)	(15,751,405)	(16,042,129)	(17,879,713)	(17,460,106)	(16,193,436)	(16,848,822)	(16,848,822)
Rental Obligations	<u>(45,415,978)</u>	<u>(47,357,670)</u>	<u>(50,459,062)</u>	<u>(51,346,171)</u>	<u>(51,609,964)</u>	<u>(53,883,025)</u>	<u>(57,443,123)</u>	<u>(59,533,775)</u>	<u>(60,470,565)</u>	<u>(60,470,565)</u>
2005 New Tax Revenues in Excess of Sublease Rental Obligations ¹	<u>\$ 7,644,652</u>	<u>\$ 6,009,445</u>	<u>\$ 4,827,869</u>	<u>\$ 6,578,401</u>	<u>\$ 10,630,654</u>	<u>\$ 12,324,601</u>	<u>\$ 11,498,780</u>	<u>\$ 12,213,220</u>	<u>\$ (12,082,326)</u>	<u>\$ 4,593,445</u>
Coverage Ratio - Senior Obligations	<u>1.17</u>	<u>1.13</u>	<u>1.10</u>	<u>1.13</u>	<u>1.21</u>	<u>1.23</u>	<u>1.20</u>	<u>1.21</u>	<u>(0.80)</u>	<u>1.08</u>

¹ - Excess 2005 New Tax Revenues are not available to the CIB for operations and may only be used at the direction of the Indiana Office of Management and Budget to: (1) pay obligations of the ISCBA arising out of the design, development and construction of the LOS or the Convention Center Expansion Project, (2) prepay the 2005 Sublease Rental Obligations, or (3) fund certain extraordinary improvements to LOS or the Convention Center Project to which the Sublease Rental Obligations relate.

² - Sublease Rental Obligation payments are gross and do not take into account amounts paid from capitalized interest or any other sources.

Note: The Original Excise Tax Revenues, 2009 Innkeeper's Tax, 2009 PSDA Revenues, and 2013 New Tax Revenues are not included in this schedule since they are not pledged to secure these Sublease Rental Obligations. in this schedule since they are not pledged to secure these Sublease Rental Obligations.

Table XII

**Capital Improvement Board of Managers
Demographic and Economic Statistics
Last Ten Fiscal Years**

Year	Population	Indianapolis-Carmel-Anderson MSA ¹		
		Personal Income (in millions)	Per Capita Personal Income	Annual Average Unemployment Rate
2012	1,798,634	77,492	43,084	7.9%
2013	1,823,479	78,929	43,285	5.8%
2014 ²	1,971,274	86,770	44,017	5.7%
2015	1,988,817	96,004	48,272	4.1%
2016	2,004,230	99,573	49,681	4.2%
2017	2,028,614	106,415	52,457	3.3%
2018	2,048,703	110,997	54,179	3.2%
2019	2,074,537	116,921	56,360	3.1%
2020	2,091,019	126,361	60,431	6.5%
2021	n/a	n/a	n/a	3.6%

¹ - The Indianapolis-Carmel-Anderson Metropolitan Statistical Area (MSA) includes Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan, and Shelby counties in Central Indiana, as defined by the U.S. Office of Management and Budget.

² - During 2014, the city of Anderson and the counties of Madison and Morgan were added to the Indianapolis-Carmel-Anderson MSA

n/a = Information is not available.

Source: Indiana Department of Workforce Development (www.hoosierdata.in.gov)

Table XIII

**Capital Improvement Board of Managers
Principal Employers ¹**

Employer Name	2021		2012	
	Employees	% of Total	Employees	% of Total
IU Health/Clarian Health Partners, Inc.	23,187	2.14%	20,292	2.25%
Ascension St. Vincent Health	17,398	1.60%	11,075	1.23%
Community Health	11,328	1.04%	8,100	0.90%
Eli Lilly and Company	10,845	1.00%	10,500	1.16%
Wal-Mart	8,926	0.82%	9,000	1.00%
Kroger	7,675	0.71%	-	0.00%
Fed-Ex Express	5,000	0.46%	6,000	0.67%
Anthem	4,866	0.45%	4,500	0.50%
Meijer	4,594	0.42%	-	0.00%
Roche Diagnostics	4,500	0.41%	3,000	0.33%
Indiana University-Purdue University Indpls.	4,354	0.40%	-	0.00%
Franciscan St. Francis Health	4,300	0.40%	5,576	0.62%
IU School of Medicine	4,040	0.37%	-	0.00%
Rolls-Royce	4,000	0.37%	4,100	0.45%
UPS	4,000	0.37%	-	0.00%
Allison Transmission	2,600	0.24%	-	0.00%
Covance	2,450	0.23%	-	0.00%
	<u>124,063</u>	<u>11.44%</u>	<u>82,143</u>	<u>8.58%</u>

¹ - Principal employers for the Indianapolis MSA (Local, state and federal employers are excluded).

Sources: Principal Employers - The Indy Partnership (www.indypartnership.com)

Total employed in the Indianapolis MSA - December, 2021 - www.hoosierdata.in.gov

Table XIV

**Capital Improvement Board of Managers
Number of Employees (FTEs) by Identifiable Activity
Last Ten Fiscal Years**

	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Position:										
Carpenters	8	4	5	4	4	4	3	3	2	2
Electricians	20	17	17	16	15	13	15	12	3	3
Grounds	5	5	6	5	5	5	5	5	3	3
Housekeeping	33	29	30	25	23	23	24	19	11	14
Pipefitters	14	13	15	13	12	13	12	11	7	7
Painters	3	3	4	3	3	2	2	2	1	1
Sound and lighting	31	44	43	48	43	59	57	53	14	9
Set-up	13	13	13	12	12	15	14	14	7	10
Installation and dismantling	10	9	12	12	12	10	8	7	-	4
Box office	6	4	4	4	4	4	4	4	1	1
Administrative	73	77	78	80	83	85	89	101	87	85
Miscellaneous clerical	7	7	5	4	5	5	4	5	1	1
Telecommunications	5	5	6	4	4	5	4	3	2	2
Fire Marshals	-	-	-	-	-	1	1	1	-	1
Guest services	4	5	5	6	5	6	6	6	1	3
Total Full-Time Equivalent Employees	<u>232</u>	<u>235</u>	<u>243</u>	<u>236</u>	<u>230</u>	<u>250</u>	<u>248</u>	<u>246</u>	<u>140</u>	<u>146</u>

Notes:

- 1) The Capital Improvement Board outsources its security force and its food services personnel to outside contractors. Personnel figures for these activities are not included in this table.
- 2) Fluctuations can result from year to year due to the type of labor that is required and the amount of labor the CIB is able to secure on a contractual basis.
- 3) The FTE number for Administrative employees have been changed from prior years' presentations due to a calculation correction.

Source: Capital Improvement Board of Managers - Payroll/HR records

Table XV

Capital Improvement Board of Managers
Occupancy Statistics ¹
Last Ten Fiscal Years

Venue	2012		2013	
	Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy
Exhibit Halls				
Hall A	25.7%	57.7%	26.8%	54.2%
Hall B	29.5%	64.8%	27.1%	55.3%
Hall C	23.5%	59.6%	26.6%	59.2%
Hall D	27.3%	63.7%	28.5%	61.9%
Hall E	26.8%	61.2%	26.0%	59.2%
Hall F	28.4%	63.7%	27.1%	60.5%
Hall G	21.3%	54.4%	22.2%	53.2%
Hall H ³	23.5%	55.5%	27.9%	59.2%
Hall I ³	25.7%	60.1%	27.7%	63.3%
Hall J ³	29.5%	63.4%	28.8%	63.3%
Hall K ³	23.2%	56.6%	28.5%	62.2%
Ballrooms				
500 Ballroom	33.6%	49.7%	35.1%	47.4%
Sagamore Ballrooms ²	32.2%	51.0%	35.3%	51.7%
Wabash Ballrooms ²	30.8%	44.6%	36.7%	48.3%
Lucas Oil Stadium				
Stadium	17.3%	40.3%	19.5%	43.2%
Exhibit Halls ²	14.2%	35.7%	14.0%	33.5%
Quarterback Club	14.6%	26.1%	11.1%	12.7%
Lounges ²	14.4%	31.1%	10.9%	23.4%
Concourse	18.1%	39.5%	16.0%	30.4%
North Terrace	-	-	-	-
Venue	2017		2018	
	Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy
Exhibit Halls				
Hall A	28.1%	53.0%	31.2%	57.5%
Hall B	28.1%	53.3%	30.1%	56.7%
Hall C	26.2%	56.8%	28.2%	55.9%
Hall D	31.4%	63.1%	30.4%	60.5%
Hall E	27.0%	56.8%	28.2%	58.1%
Hall F	27.3%	60.4%	28.8%	63.0%
Hall G	28.1%	60.4%	28.5%	62.7%
Hall H ³	31.1%	70.5%	32.6%	69.3%
Hall I ³	34.2%	70.8%	33.2%	69.0%
Hall J ³	37.2%	74.0%	34.5%	70.7%
Hall K ³	32.2%	70.5%	32.6%	66.8%
Ballrooms				
500 Ballroom	38.0%	48.1%	34.2%	46.0%
Sagamore Ballrooms ²	32.5%	52.2%	29.7%	44.8%
Wabash Ballrooms ²	30.9%	43.2%	32.7%	44.8%
Lucas Oil Stadium				
Stadium	22.4%	52.7%	24.4%	49.0%
Exhibit Halls ²	19.3%	40.6%	19.2%	37.9%
Quarterback Club	13.9%	17.5%	6.8%	7.9%
Lounges ²	12.7%	23.5%	12.8%	20.7%
Concourse	20.8%	35.0%	23.0%	33.4%
North Terrace	-	-	-	-

¹ - Occupancy formulas:

Per Venue Event Occupancy = number of event days divided by number of days in the month.

Per Venue Total Occupancy = total days divided by number of days in the month.

(total days = number of event days plus number of move-in/out days).

² - Average for all associated space.

³ - Halls H, I, J and K opened on 1/20/2011 as part of Convention Center expansion.

Source: Sales Office - Capital Improvement Board of Managers

2014		2015		2016	
Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy
25.5%	52.6%	25.5%	54.5%	29.0%	58.5%
24.1%	50.7%	24.7%	51.2%	29.5%	59.0%
25.2%	54.8%	25.2%	55.6%	27.9%	59.6%
27.1%	58.6%	26.8%	56.4%	26.0%	55.2%
24.4%	56.4%	22.7%	50.1%	23.8%	51.9%
22.7%	50.4%	20.8%	47.9%	26.2%	57.1%
20.3%	47.4%	20.0%	46.3%	22.7%	51.9%
23.8%	53.7%	20.5%	49.9%	24.3%	56.8%
23.3%	53.4%	24.1%	55.3%	30.3%	65.3%
26.0%	58.4%	28.2%	61.6%	32.8%	65.3%
24.7%	57.0%	27.1%	60.5%	32.2%	63.9%
32.6%	43.6%	27.4%	36.4%	31.7%	43.4%
32.6%	47.9%	33.2%	47.1%	31.5%	48.0%
32.1%	43.2%	30.2%	39.9%	33.3%	44.0%
20.4%	41.1%	20.6%	43.3%	20.5%	35.5%
16.0%	32.1%	11.7%	32.2%	17.0%	32.1%
14.4%	17.4%	17.0%	19.8%	11.2%	14.8%
15.4%	29.4%	12.7%	31.5%	10.2%	18.9%
20.1%	37.8%	17.1%	38.3%	18.0%	28.4%
2019		2020		2021	
Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy	Event Occupancy	Total Occupancy
30.9%	60.7%	12.0%	29.5%	32.2%	65.6%
30.9%	65.3%	13.4%	31.4%	32.8%	65.6%
32.5%	70.5%	14.8%	34.7%	30.6%	64.2%
31.1%	65.8%	14.8%	34.4%	27.9%	58.7%
28.1%	62.6%	14.5%	33.9%	25.7%	55.2%
29.2%	61.7%	12.3%	31.4%	26.2%	57.7%
25.7%	60.7%	12.3%	31.1%	24.6%	54.6%
31.1%	67.5%	28.7%	47.3%	26.2%	58.5%
32.5%	66.7%	28.7%	44.8%	25.7%	56.6%
36.1%	68.6%	29.8%	45.4%	30.1%	61.7%
35.2%	67.5%	31.7%	46.7%	27.9%	58.5%
37.7%	56.8%	5.7%	8.7%	30.6%	43.4%
30.8%	50.5%	11.3%	13.9%	24.5%	33.5%
35.4%	53.3%	7.3%	12.4%	29.5%	40.7%
27.3%	55.2%	9.8%	19.1%	21.3%	42.3%
20.5%	42.2%	27.2%	35.9%	46.4%	47.3%
6.0%	8.2%	4.9%	6.6%	6.8%	7.4%
13.7%	17.6%	7.9%	10.2%	17.5%	26.6%
22.4%	31.7%	6.8%	9.3%	21.0%	35.0%